City of Benson
City Council Communication

Regular Meeting **March 28, 2016**

To: Mayor and Council Agenda Item # 7

From: Dustin DeSpain, Finance Director

Subject:

Review of City Finances with emphasis on February financial results, and the City's financial position at February 29, 2016.

Discussion:

Staff will present the attached power point slide shows to summarize the results of City operations and the City's financial position at February 29, 2016.

January 31, 2016 Financials included for your reference.

Staff Recommendation:

Information only

Benson
Arizona
Founded in 1880
Gateway to the San Pedro Valley

FINANCIAL HIGHLIGHTS
FEBRUARY 2016

Citywide Financial Highlights

Cash

- Unrestricted Cash sits at $1.7M
- Bond Proceeds are $1.07M

Fund Balances

- Revenues did exceed our Expenditures by **$51K** for the month
- $610K for the Fiscal Year
- $456K was fund balance for 2015 YTD

Citywide Financial Results

Revenues

- Monthly Revenues: $919K
- Fiscal Year: $6.9M
  - $1M increase from YTD through FEB. 2015

Personnel

- Monthly Personnel: $364K
  - An increase of $19K compared to FEB. 2015

Other Costs

- Other Expenditures were $494K for the month
  - An increase of $253K compared to FEB. 2015

General Fund

Revenues

- Monthly Revenues:$485K
- Fiscal Year: $3.6M
- An increase $476K from 2015

Expenditures

- Monthly Personnel: $234K
  - An increase of $12K from FEB. 2015
  - Other Expenses: $298K
  - An Increase of $232K from FEB. 2015

Fund Balance

- Revenues did not exceed Expenditures by $47K for the month
- $163K YTD Fund Balance an increase from Fiscal YTD through FEB. 2015 (28K) of $135K

Enterprise Funds

Gas

- Monthly Revenues: $102K YTD Revenues: $561K
- Fund Balance YTD: $211K

Water

- Monthly Revenues: $48K YTD Revenues: $446K
- Fund Balance YTD: $60K

Wastewater

- Monthly Revenues: $60K YTD Revenues: $462K
- Fund Balance YTD: $122K

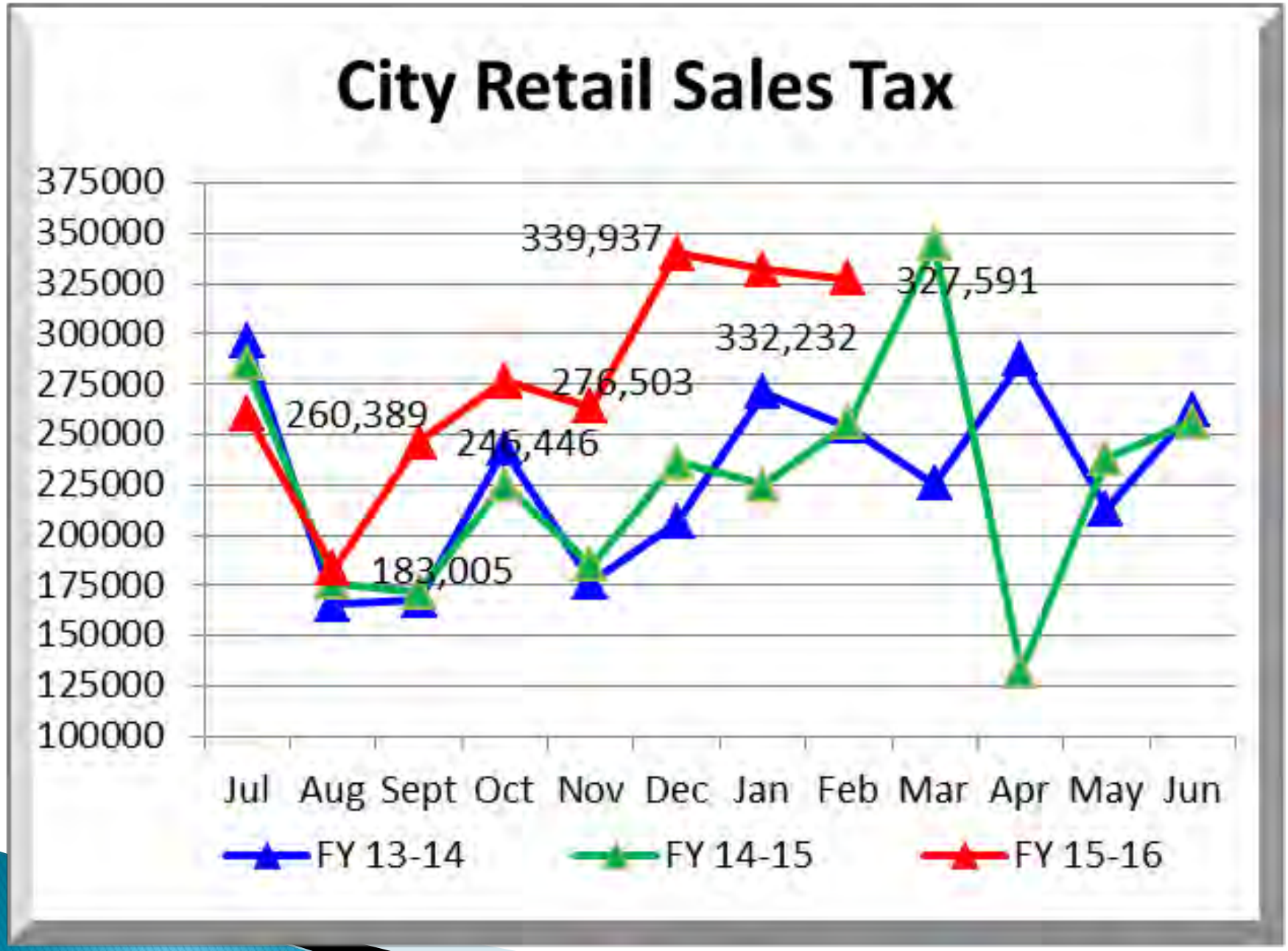
Sanitation

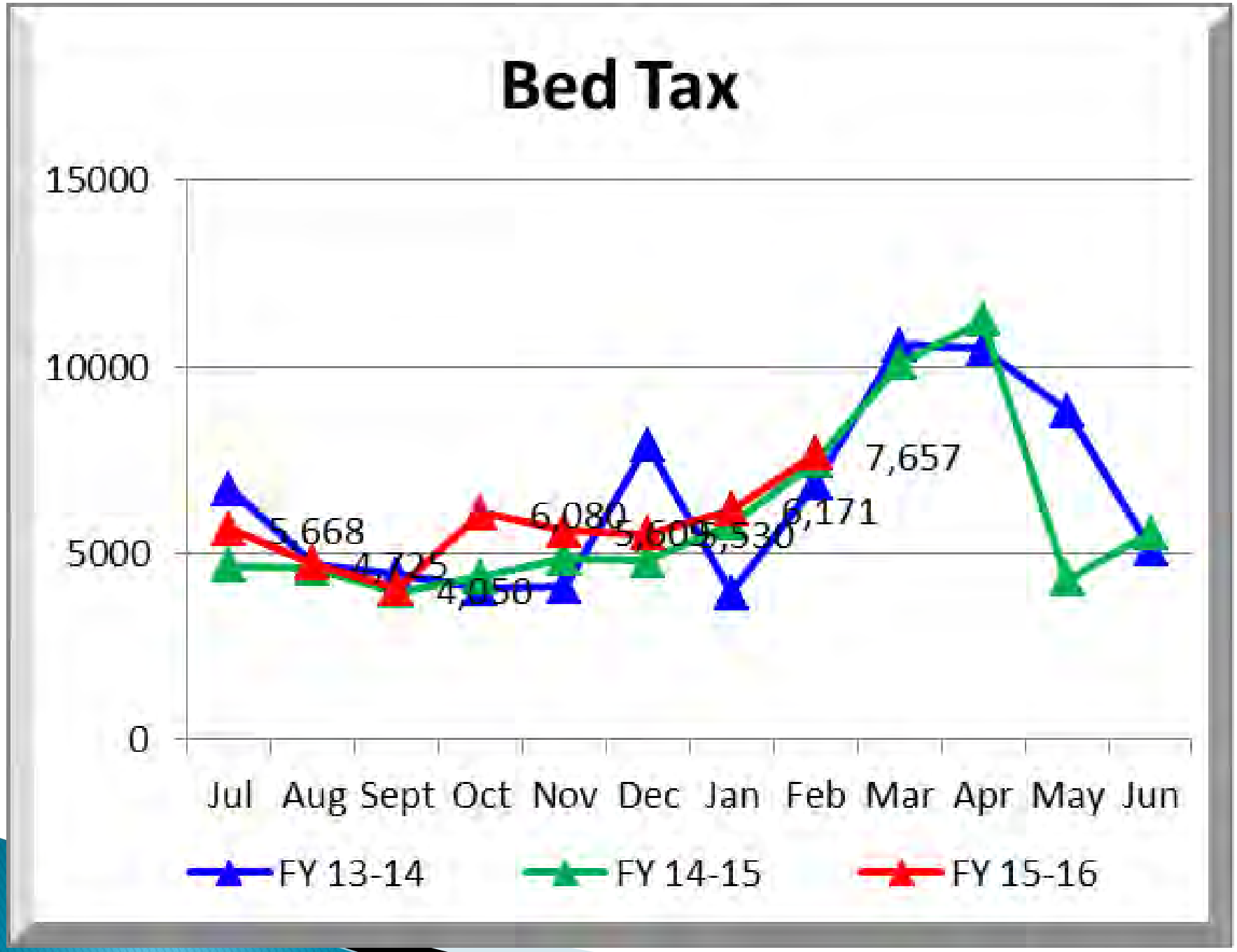
- Monthly Revenues: $50K YTD Revenues: $397K
- Fund Balance YTD: $54K

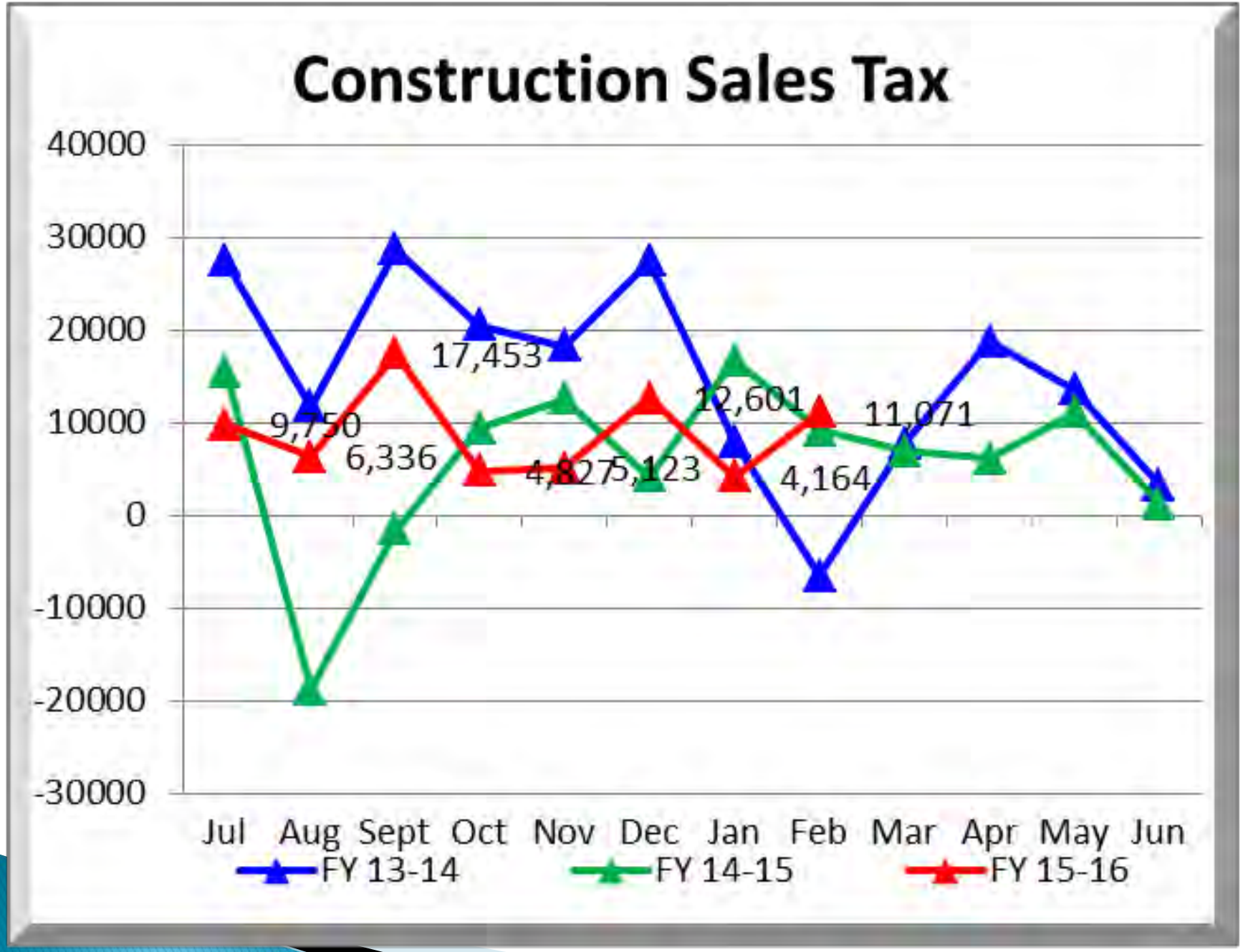
Golf Course

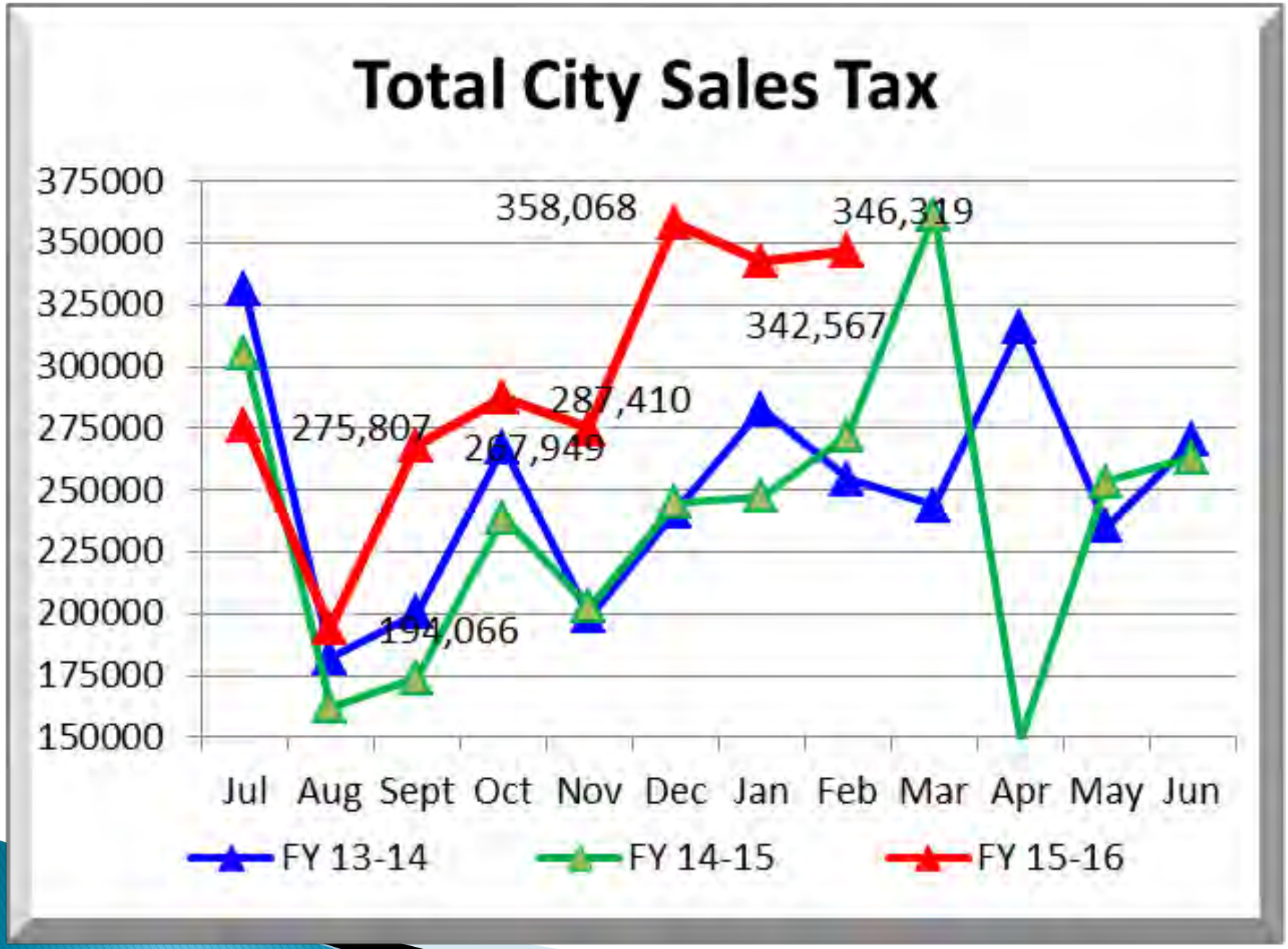
- Operations Fund Balance $3K for Feb, $117K YTD
  - 2015-$15K FEB & 59K YTD
- Food & Bev Fund Balance $12K for FEB 2015, $1K YTD
  - 2015-$196 FEB, $28K YTD

Sales Tax Analysis

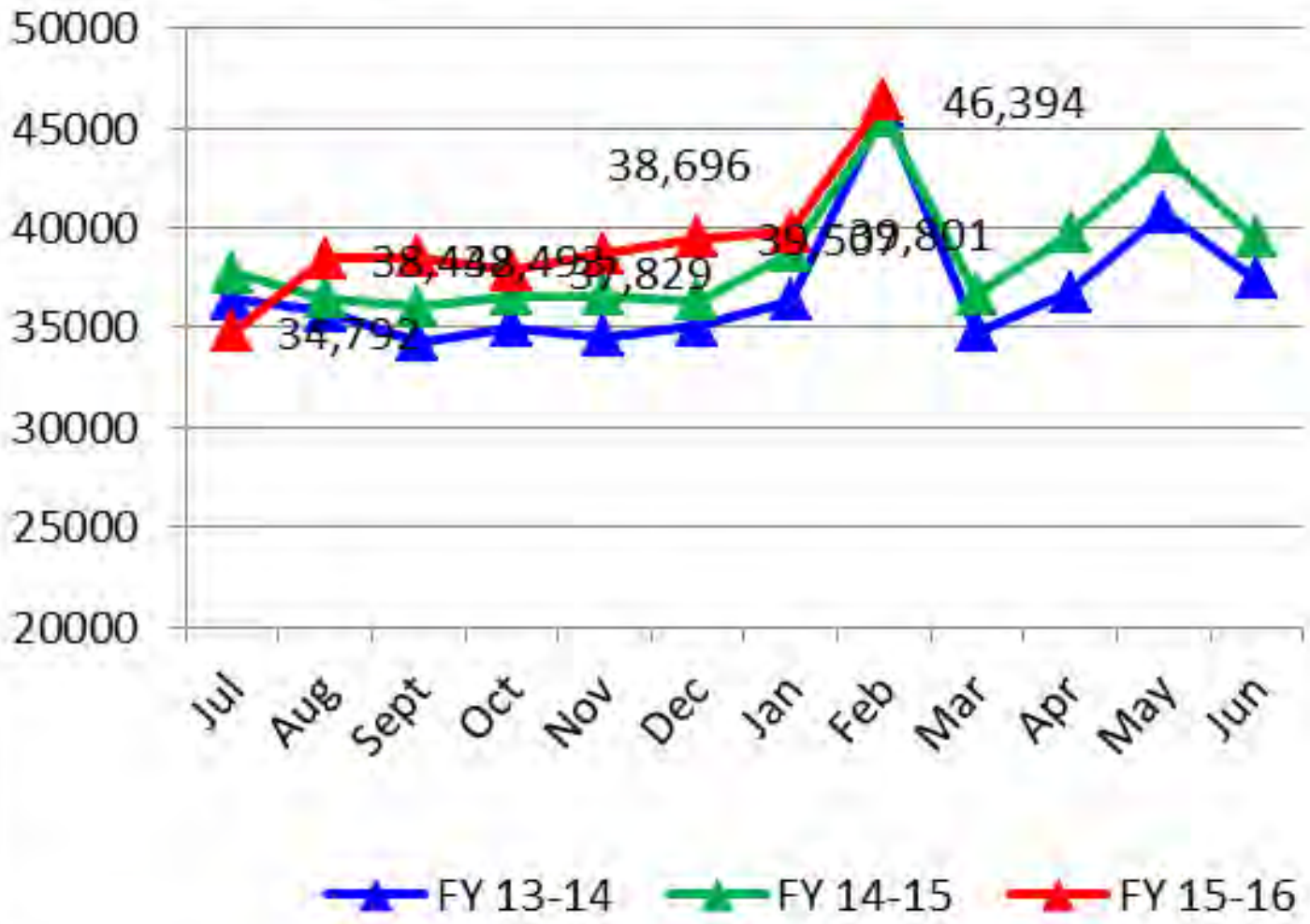

City Retail Sales Tax
375000
350000
325000
300000
275000
250000
225000
200000
175000
150000
125000
100000
339,937
327,591
332,232
276,503
260,389
246,446
183,005
Jul
Aug
Sept
Oct
Nov
Dec
Jan
Feb
Mar
Apr
May
Jun
FY 13-14
FY 14-15
FY 15-16


Bed Tax
15000
10000
5000
0
5,668
4,725
4,050
6,080
5,605
5,530
6,171
7,657
Jul
Aug
Sept
Oct
Nov
Dec
Jan
Feb
Mar
Apr
May
Jun
FY 13-14
FY 14-15
FY 15-16


Construction Sales Tax
40000
30000
20000
10000
0
-10000
-20000
-30000
17,453
9,750
6,336
4,827
5,123
12,601
4,164
11,071
Jul
Aug
Sept
Oct
Nov
Dec
Jan
Feb
Mar
Apr
May
Jun
FY 13-14
FY 14-15
FY 15-16


Total City Sales Tax
375000
350000
325000
300000
275000
250000
225000
200000
175000
150000
358,068
346,319
342,567
287,410
275,807
267,949
194,066
Jul
Aug
Sept
Oct
Nov
Dec
Jan
Feb
Mar
Apr
May
Jun
FY 13-14
FY 14-15
FY 15-16

State Retail Sales Tax Collections



CITY OF BENSON
INTEROFFICE MEMORANDUM

DATE: **March 28, 2016**

TO: **William Stephens, City Manager**

FROM: **Dustin DeSpain, Finance Director**

cc: **Benson City Council Members**

SUBJECT: **City Financial Results for the month of February, 2016**

Cash

- Our unrestricted **cash** balance this month is **$1.7M**. As a comparison, our unrestricted cash position in February of 2015 was **$1.2M**.

Citywide Results for All Funds

- **Revenues** from all sources were **$919K** for the month, compared with **$818K** for February 2015. Year to Date we show an increase in our overall revenues of **$1M**. This is mainly attributed to the new sales tax increase and retail sales statewide.
- **Personnel** costs were **$364K.** Year to Date our personnel costs city wide have increased **$6K**.
- **Other operating expenditures** were **$494K** for the month. Year to Date we are showing an increase in our expenditures over last year by **$381K**.
- **Capital expenditures** year to date are **$571K,** an increase of **$466K** compared with the prior year.
- The **City Wide Net Position** was **$51K** during the month. Year to Date we have a **$610K** net position compared to a net position of **$456K** in the prior year.

General Fund

- **General Fund revenues** were **$485K**, an increase of **$76K** compared to the prior February. Noteworthy increases and decreases YTD include the following:
  - City Sales Tax is up **$469K**
  - Police Revenue is down **$23K**
  - State Sales Tax is up **$10K**
  - State Revenue Sharing is down **$2K**
- **Direct operating expenditures** were **$298K** for February**. Compared to** February 2015 expenditures are up **$232K.**
- **Personnel costs** were **$234K**, an increase of **$12K** compared to February 2015. Year to Date, personnel costs are down **$37K**.
- The **General Fund Balance** was **$47K** during the month, an decrease of **$168K** compared to February 2015. Year to Date, the General Fund balance is **$162K**.

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Transit Fund

- The **Transit Fund** was **$1K** during the month, and **$56K** YTD.
- The **Budgeted Contribution** from the General Fund for this fiscal year is **$55K.**

Streets Fund

- The **Streets Fund Balance** was **$8K** during the month, and is **$35K** year to date.
- **Gasoline Tax** or HURF monies are up **$9K** compared to last year.

Enterprise Funds

- The **Natural Gas Fund** net position was **$23K** for the month.
- The **Water Fund** net position was **$1K** for the month.
- The **Wastewater Fund** net position was **$16K** for the month.
- The **Sanitation Fund** balance was **$326** for the month.
- The **Airport Fund** balance was **$2K** for the month.
- The **Golf Course Fund** balance was **$15K** for the month.

Summary

The strategies implemented during the budget process are working for the City. We are seeing the City's cash balance rebound. We are seeing revenue from both the State and City improve, as consumers gain more confidence. The 1% sales tax increase has been very beneficial to the City and continues to meet expectations. The City management is watching our costs very closely, as we begin to restore services, in order to insure our reserves build for fiscal year.

General Fund

February 2016 compared to February 2015

3/28/2016

Description	Month of February 2016	Month of February 2015	Month of February Difference	Fiscal Year To Date 2016	Fiscal Year To Date 2015	Fiscal Year To Date Difference
Revenues						
Property Tax	7,111	9,141	(2,030)	153,904	174,591	(20,687)
City Sales Tax	327,591	255,689	71,902	2,229,940	1,760,798	469,142
Bed Tax	7,657	7,455	202	45,490	40,532	4,958
State Sales Tax	46,394	45,535	859	313,954	304,035	9,919
Franchise Tax	28,111	9,632	18,479	98,646	88,061	10,585
Auto Lieu Tax	8,452	18,214	(9,762)	135,364	137,427	(2,063)
Business Licenses	200	250	(50)	8,116	6,300	1,816
State Revenue Sharing	51,220	51,449	(229)	409,761	411,995	(2,234)
Property Rentals	465	525	(60)	33,206	32,330	876
Community Development Fees	2,118	1,353	765	38,688	13,549	25,139
Police Revenue	319	19,300	(18,981)	53,638	76,774	(23,136)
Animal Control Revenue	1,908	1,407	502	20,761	16,851	3,911
Fire Revenue	536	(13,366)	13,902	543	3,861	(3,318)
Library Revenue	136	809	(673)	5,025	4,581	444
Parks Revenue	740	844	(104)	5,305	7,392	(2,087)
Miscellaneous	1,761	495	1,266	12,478	9,828	2,650
Total Revenues	**484,719**	**408,731**	**75,988**	**3,564,819**	**3,088,905**	**475,914**
Expenditures						
Administration	208,544	27,224	181,320	432,643	310,170	122,473
City Council	1,736	2,383	(647)	21,466	20,835	631
Building	8,687	9,069	(382)	80,736	76,939	3,797
Police	129,567	129,517	50	1,192,470	1,123,083	69,387
Fire	32,273	27,736	4,537	270,391	268,446	1,945
Magistrate	2,271	2,469	(198)	33,836	25,311	8,525
Library	15,843	14,788	1,055	131,115	121,208	9,907
Parks	21,243	13,913	7,330	141,524	141,735	(211)
Finance	13,933	10,062	3,871	133,548	98,640	34,908
Recreation	7,273	5,458	1,815	76,569	58,619	17,950
Community Enrichment	628	1,726	(1,098)	30,402	34,200	(3,798)
Tourism	9,753	10,242	(489)	88,907	84,229	4,678
City Attorney	42,383	15,014	27,369	149,462	123,020	26,442
City Clerk	9,510	9,277	233	81,038	78,111	2,927
Planning & Zoning	11,978	4,826	7,152	58,459	40,322	18,137
Public Works	16,473	3,969	12,504	66,194	42,373	23,821
Debt Service	0	0	0	413,135	414,098	(963)
Total Expenditures	**532,092**	**287,673**	**244,419**	**3,401,895**	**3,061,339**	**340,556**
Net Position	**(47,373)**	**121,058**	**(168,431)**	**162,924**	**27,566**	**135,358**

City of Benson Comparative Financial Summary - February 2016 to 2015

3/28/2016

67% of the fiscal year has elapsed

Unrestricted Cash - All Funds	1,675,422.59							
	Month of February			Fiscal Year to Date through February			Percent of	2015-16
Description	2016	2015	Difference	2016	2015	Difference	Budget Used	Budget
Revenues from all Sources	918,628	817,816	100,811	6,935,699	5,929,436	1,006,263	**37%**	18,866,234
Expenditures from all Funds:								
Personnel	**364,286**	**345,074**	19,212	**2,952,887**	**2,946,639**	**6,248**	**57%**	**5,135,571**
Other Expenditures	**493,675**	**241,145**	252,530	**2,388,703**	**2,007,443**	**381,260**	**38%**	**6,235,783**
Bond/Debt Payments	**0**	**0**	0	**413,135**	**414,098**	**(963)**	**62%**	**669,355**
Capital Expenditures	**10,160**	**20,025**	(9,865)	**571,419**	**105,718**	**465,701**	**8%**	**6,825,525**
Total Expenditures	868,121	606,244	261,877	6,326,144	5,473,898	852,246	**34%**	18,866,234
Net Position	*50,506*	*211,572*	*(161,066)*	*609,555*	*455,538*	*154,017*		*0*
General Fund								
Revenues								
Revenues (see Gen. Fund Report for details)	**484,719**	**408,731**	**75,988**	**3,564,819**	**3,088,905**	**475,914**	**48%**	**7,437,903**
Expenditures								
Personnel	234,074	221,772	12,302	1,895,185	1,932,310	(37,125)	**57%**	3,300,178
Other Costs	298,018	65,901	232,117	1,093,575	714,931	378,644	**59%**	1,838,770
Contributions to Other Funds	0	0		0	0	0	**0%**	529,600
Contingency Reserves	0	0		0	0	0	**0%**	1,100,000
Debt Service	0	0	0	413,135	414,098	(963)	**62%**	669,355
Total Expenditures	**532,092**	**287,673**	**244,419**	**3,401,895**	**3,061,339**	**340,556**	**46%**	**7,437,903**
Fund Balance	**(47,373)**	**121,058**	**(168,431)**	**162,924**	**27,566**	**135,358**		**0**
Transit Fund								
Revenues								
Fares	521	488	33	4,363	5,081	(718)	**55%**	8,000
Grant Revenue	14,999	10,848	4,151	92,049	80,537	11,512	**22%**	416,155
Greyhound Revenue	254	109	145	2,248	1,286	962	**45%**	5,000
Contribution From General Fund	0	0	0	0	0	0	**0%**	54,966
Total Revenues	**15,774**	**11,445**	**4,329**	**98,660**	**86,904**	**10,794**	**20%**	**484,121**
Expenditures								
Personnel	8,001	6,419	1,582	69,147	65,320	3,827	**52%**	133,610
Other Costs	6,471	1,931	4,540	85,397	38,601	46,796	**128%**	66,886
Capital Costs	0	0	0		0	0	**0%**	283,625
Total Expenditures	**14,473**	**8,351**	**6,123**	**154,544**	**103,921**	**50,623**	**32%**	**484,121**
Fund Balance	**1,301**	**3,094**	**(1,794)**	**(55,884)**	**(17,017)**	**(39,829)**		**0**

Description	Month of February 2016	Month of February 2015	Month of February Difference	Fiscal Year to Date through February 2016	Fiscal Year to Date through February 2015	Fiscal Year to Date through February Difference	Percent of Budget Used	2015-16 Budget
Capital Projects Fund								
Revenues								
Construction Sales Tax	11,071	9,146	1,925	71,325	47,218	24,107	**14%**	500,000
Grant Revenue	0	0	0	0	0	0	**#DIV/0!**	
Hanger Financing	0	0	0	0	0	0	**#DIV/0!**	0
Series 2010 Bond Proceeds	0	0	0	0	0	0	**0%**	284,600
Total Revenues	**11,071**	**9,146**	**1,925**	**71,325**	**47,218**	**24,107**	**9%**	**784,600**
Expenditures								
Walmart Payment	0	0	0	0	0	0	**0%**	250,000
Utility Rate Studies	0	0	0	0	0	0	**0%**	15,000
County Dump Trucks	0	12,250	(12,250)	0	12,250	(12,250)	**#DIV/0!**	0
Park Master Plan	0	0	0	0	0	0	**0%**	30,000
UAS Infrastructure Development	0	0	0	0	7,732	(7,732)	**0%**	50,000
City Hall Improvements	0	0	0	0	0	0	**0%**	20,000
Airport Hangers	0	0	0	0	0	0	**#DIV/0!**	0
Pavement Management	0	0	0	0	34,676	(34,676)	**0%**	200,000
ATV Gator	0	0	0	0	0	0	**0%**	10,000
Update Lions Park Master Plan	0	0	0	0	0	0	**0%**	9,600
Park, Trails Open Spaces Master Plan	0	0	0	0	0	0	**0%**	15,000
Street Signage Replacement	0	0	0	0	0	0		0
Other Projects	0	0	0	0	6,885	(6,885)		185,000
Total Expenditures	**0**	**12,250**	**(12,250)**	**0**	**61,543**	**(61,543)**	**0%**	**784,600**
Fund Balance	**11,071**	**(3,104)**	**14,175**	**71,325**	**(14,325)**	**85,650**		**0**
Streets Fund								
Revenues								
Gasoline Tax	30,924	29,756	1,168	239,510	230,848	8,662	**65%**	370,990
Lottery	0	0	0	0	0	0	**0%**	0
Series 2010 Bond	0	0	0	0	0	0	**0%**	0
Total Revenues	**30,924**	**29,756**	**1,168**	**239,510**	**230,848**	**8,662**	**65%**	**370,990**
Expenditures								
Personnel	10,691	12,656	(1,965)	89,284	103,967	(14,683)	**51%**	176,076
Other Costs	12,079	12,249	(170)	115,186	112,050	3,136	**59%**	194,914
Pavement Project	0	0	0		0	0	**0%**	0
Total Expenditures	**22,770**	**24,905**	**(2,135)**	**204,470**	**216,017**	**(11,547)**	**55%**	**370,990**
Fund Balance	**8,154**	**4,851**	**3,303**	**35,040**	**14,831**	**20,209**		**0**
Impact Fee Fund								
Revenues								
Total Revenues		**0**	0	**0**	**0**	0	**#DIV/0!**	**0**
Total Expenditures	**0**	**0**	0	**0**	**0**	0	**#DIV/0!**	**0**
Fund Balance	**0**	**0**	**0**	**0**	**0**	**0**		**0**

Description	Month of February 2016	Month of February 2015	Month of February Difference	Fiscal Year to Date through February 2016	Fiscal Year to Date through February 2015	Fiscal Year to Date through February Difference	Percent of Budget Used	2015-16 Budget
Grants Fund								
Total Revenues	**24,581**	**0**	24,581	**652,554**	**5,820**	646,734	**12%**	**5,400,000**
Total Expenditures	**610**	**3,000**	(2,390)	**528,445**	**10,751**	517,694	**10%**	**5,400,000**
Fund Balance	**23,971**	**(3,000)**	**26,971**	**124,110**	**(4,931)**	**129,041**		**0**
Fire Pension Fund								
Revenues								
Contribution from State Fund	0	0	0	5,125	6,423	(1,298)	**85%**	6,000
Contribution from Fire, Inc.	114	243	(129)	1,224	1,523	(299)	**102%**	1,200
Contribution from General Fund	0	0	0	0	539	(539)	**0%**	23,800
Interest Income	0	0	0	0	0	0	**0%**	5,000
Total Revenues	**114**	**243**	**(129)**	**6,349**	**8,485**	**(2,136)**	**18%**	**36,000**
Expenditures								
Pension Payments	2,800	4,400	(1,600)	21,400	15,400	6,000	**59%**	36,000
Total Expenditures	**2,800**	**4,400**	**(1,600)**	**21,400**	**15,400**	**6,000**	**59%**	**36,000**
Fund Balance	**(2,686)**	**(4,157)**	**1,471**	**(15,051)**	**(6,915)**	**(8,136)**		**0**
Enterprise Funds								
Natural Gas Fund								
Revenues								
Gas Revenues	102,457	113,083	(10,626)	561,135	589,219	(28,084)	**62%**	909,500
Series 2010 Bond Proceeds	0	0	0	0	0	0	**0%**	130,000
Total Revenues	**102,457**	**113,083**	**(10,626)**	**561,135**	**589,219**	**(28,084)**	**54%**	**1,039,500**
Expenditures								
Personnel	19,742	16,441	3,301	180,708	167,669	13,039	**51%**	354,533
Gas Purchased	53,500	47,684	5,816	107,696	143,114	(35,418)	**27%**	400,000
Other	6,473	3,867	2,606	61,312	72,874	(11,562)	**40%**	154,967
Capital Projects	0	0	0	0	0	0	**0%**	130,000
Total Expenditures	**79,716**	**67,992**	**11,724**	**349,716**	**383,657**	**(33,942)**	**34%**	**1,039,500**
Net Position	**22,741**	**45,091**	**(22,350)**	**211,419**	**205,562**	**5,857**		**0**
Water Fund								
Revenues								
Revenues	48,333	48,826	(493)	446,065	466,464	(20,399)	**59%**	752,000
Series 2010 Bond Proceeds	0	0	0	0	0	0	**0%**	25,000
Total Revenues	**48,333**	**48,826**	**(493)**	**446,065**	**466,464**	**(20,399)**	**57%**	**777,000**
Expenditures								
Personnel	30,740	29,101	1,639	252,532	235,491	17,041	**71%**	353,988
Other	16,407	11,833	4,574	133,184	116,712	16,472	**39%**	343,012
Capital Projects	0	0	0	0	0	0	**0%**	80,000
Total Expenditures	**47,147**	**40,934**	**6,213**	**385,716**	**352,203**	**33,513**	**50%**	**777,000**
Net Position	**1,185**	**7,892**	**(6,707)**	**60,349**	**114,261**	**(53,912)**		**0**

Description	Month of February 2016	Month of February 2015	Month of February Difference	Fiscal Year to Date through February 2016	Fiscal Year to Date through February 2015	Fiscal Year to Date through February Difference	Percent of Budget Used	2015-16 Budget
Wastewater Fund								
Revenues								
Revenues	59,743	59,119	624	462,071	489,242	(27,171)	**63%**	737,000
Whetstone Fees	0	0	0	0	0	0	**0%**	12,000
Series 2010 Bond	0	0	0	0	0	0		90,000
Total Revenues	**59,743**	**59,119**	**624**	**462,071**	**489,242**	**(27,171)**	**55%**	**839,000**
Expenditures								
Personnel	23,902	18,616	5,286	181,116	166,567	14,549	**55%**	330,024
Other	19,533	16,616	2,917	158,878	140,655	18,223	**38%**	418,976
Capital Projects	0	0	0	0	0	0	**0%**	90,000
Whetstone Fees	0	0	0		0	0	**#DIV/0!**	0
Total Expenditures	**43,436**	**35,232**	**8,204**	**339,994**	**307,222**	**32,772**	**41%**	**839,000**
Net Position	**16,307**	**23,887**	**(7,580)**	**122,077**	**182,020**	**(59,943)**		**0**
Sanitation Fund								
Total Revenues	**50,207**	**52,947**	(2,740)	**396,557**	**421,100**	(24,543)	**62%**	**635,000**
Expenditures								
Personnel	1,952	1,891	61	16,254	15,351	903	**63%**	**25,599**
Other	48,581	48,695	(114)	326,143	335,263	(9,120)	**54%**	**609,401**
Total Expenditures	**50,533**	**50,586**	(53)	**342,397**	**350,614**	(8,217)	**54%**	**635,000**
Net Position	**(326)**	**2,361**	**(2,687)**	**54,160**	**70,486**	**(16,326)**		**0**
Airport Fund								
Revenues								
Business Revenue	3,981	0	3,981	5,977	1,532	4,445	**30%**	20,000
Insurance Recoveries	0	0			0	0		0
Contribution from General Fund	0	0	0	0	0	0	**0%**	100,800
Total Revenues	**3,981**	**0**	**3,981**	**5,977**	**1,532**	**4,445**	**5%**	**120,800**
Total Expenditures	**2,474**	**1,304**	**1,170**	**48,872**	**30,812**	**18,060**	**40%**	**120,800**
Net Position	**1,507**	**(1,304)**	**2,811**	**(42,895)**	**(29,280)**	**(13,615)**		**0**

Description	Month of February 2016	Month of February 2015	Month of February Difference	Fiscal Year to Date through February 2016	Fiscal Year to Date through February 2015	Fiscal Year to Date through February Difference	Percent of Budget Used	2015-16 Budget
San Pedro Golf Course								
Revenues								
Golf Operations	53,505	53,401	104	262,136	332,039	(69,903)	**48%**	543,366
Food & Beverage	33,219	31,119	2,100	168,542	161,660	6,882	**55%**	306,500
Contribution from General Fund	0	0	0	0	0	0	**0%**	91,454
AGS Donations	0	0	0	0	0	0		0
Total Revenues	**86,724**	**84,520**	**2,204**	**430,677**	**493,699**	**(63,022)**	**46%**	**941,320**
Expenditures								
Golf Operations								
Personnel	11,986	8,718	3,268	93,262	54,098	39,164	**57%**	164,584
Other Costs	6,273	6,512	(239)	54,375	67,836	(13,461)	**41%**	132,146
Total Golf Operations	**18,259**	**15,230**	**3,029**	**147,638**	**121,934**	**25,704**	**50%**	**296,730**
Maintenance	.							
Personnel	11,090	14,647	(3,557)	85,525	123,864	(38,339)	**59%**	145,617
Other Costs	11,900	3,651	8,249	102,784	111,446	(8,662)	**65%**	157,312
Total Maintenance	**22,990**	**18,298**	**4,692**	**188,309**	**235,310**	**(47,001)**	**62%**	**302,929**
Food & Beverage								
Personnel	12,106	14,813	(2,707)	89,875	82,002	7,873	**59%**	151,362
Other Costs	9,164	16,502	(7,338)	79,900	107,749	(27,849)	**60%**	132,999
Total Food & Beverage	**21,271**	**31,315**	**(10,044)**	**169,775**	**189,751**	**(19,976)**	**60%**	**284,361**
Capital Projects	9,550	4,775	4,775	42,974	33,424	9,550	**75%**	57,300
Total Expenditures	**72,070**	**69,617**	**2,452**	**548,696**	**580,419**	**(31,724)**	**58%**	**941,320**
Net Position	**14,654**	**14,903**	**(248)**	**(118,018)**	**(86,720)**	**(31,298)**		**0**
Totals for all Enterprise Funds								
Total Revenues	**351,445**	**358,495**	**(7,050)**	**2,302,481**	**2,461,256**	**(158,775)**	**53%**	**4,352,620**
Expenditures								
Personnel	**111,521**	**104,227**	**7,232**	**899,271**	**845,042**	**54,229**	**59%**	**1,525,707**
Other	**174,306**	**156,664**	**17,704**	**1,073,145**	**1,126,461**	**(53,316)**	**43%**	**2,469,613**
Capital Projects	**9,550**	**4,775**	**4,775**	**42,974**	**33,424**	**9,550**	**12%**	**357,300**
Total Expenditures	**295,377**	**265,665**	**29,711**	**2,015,390**	**2,004,927**	**10,463**	**46%**	**4,352,620**
Net Position	**56,068**	**92,830**	**(36,761)**	**287,091**	**456,329**	**(169,238)**		**0**

Benson
Arizona
Founded in 1880
Gateway to the San Pedro Valley

FINANCIAL HIGHLIGHTS
JANUARY 2016

Citywide Financial Highlights

Cash

- Unrestricted Cash sits at $1.6M
- Bond Proceeds are $1.07M

Fund Balances

- Revenues did exceed our Expenditures by **$322K** for the month
- $645K for the Fiscal Year
- $240K was fund balance for 2015 YTD

Citywide Financial Results

Revenues

- Monthly Revenues: $947K
- Fiscal Year: $6.0M
  - $905K increase from YTD through JAN. 2015

Personnel

- Monthly Personnel: $364K
  - An increase of $37K compared to JAN. 2015

Other Costs

- Other Expenditures were $254K for the month
  - An increase of $590 compared to JAN. 2015

General Fund

Revenues

- Monthly Revenues:$511K
- Fiscal Year: $3.0M
- An increase $400K from 2015

Expenditures

- Monthly Personnel: $234K
  - An increase of $22K from JAN. 2015
  - Other Expenses: $88K
  - An Increase of $337 from JAN. 2015

Fund Balance

- Revenues did exceed Expenditures by $189K for the month
- $297k YTD Fund Balance an increase from Fiscal YTD through JAN. 2015 (94K) of $390K

Enterprise Funds

Gas

- Monthly Revenues: $147K YTD Revenues: $459K
- Fund Balance YTD: $189K

Water

- Monthly Revenues: $55K YTD Revenues: $398K
- Fund Balance YTD: $59K

Wastewater

- Monthly Revenues: $58K YTD Revenues: $402K
- Fund Balance YTD: $106K

Sanitation

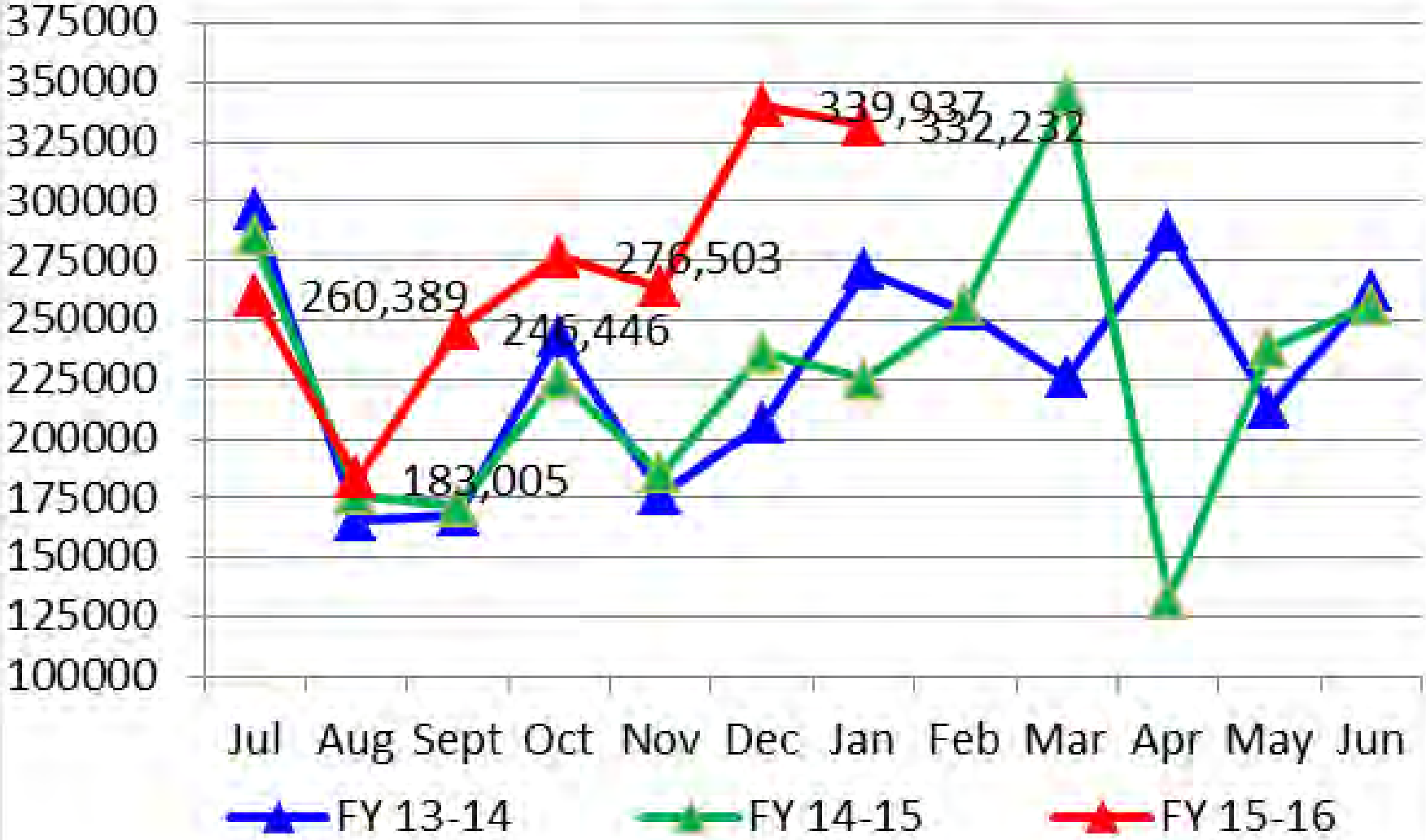
- Monthly Revenues: $50K YTD Revenues: $402K
- Fund Balance YTD: $106K

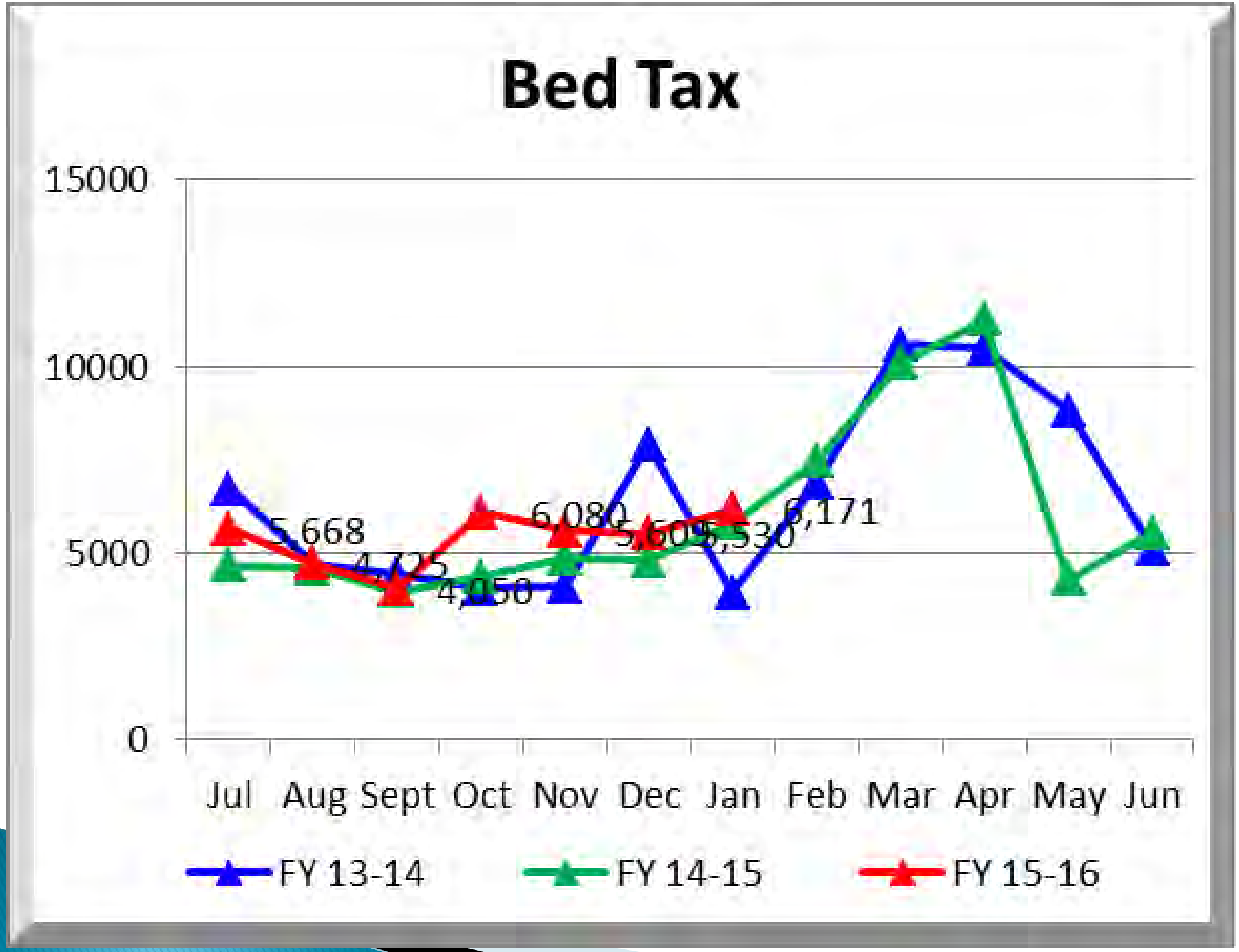
Golf Course

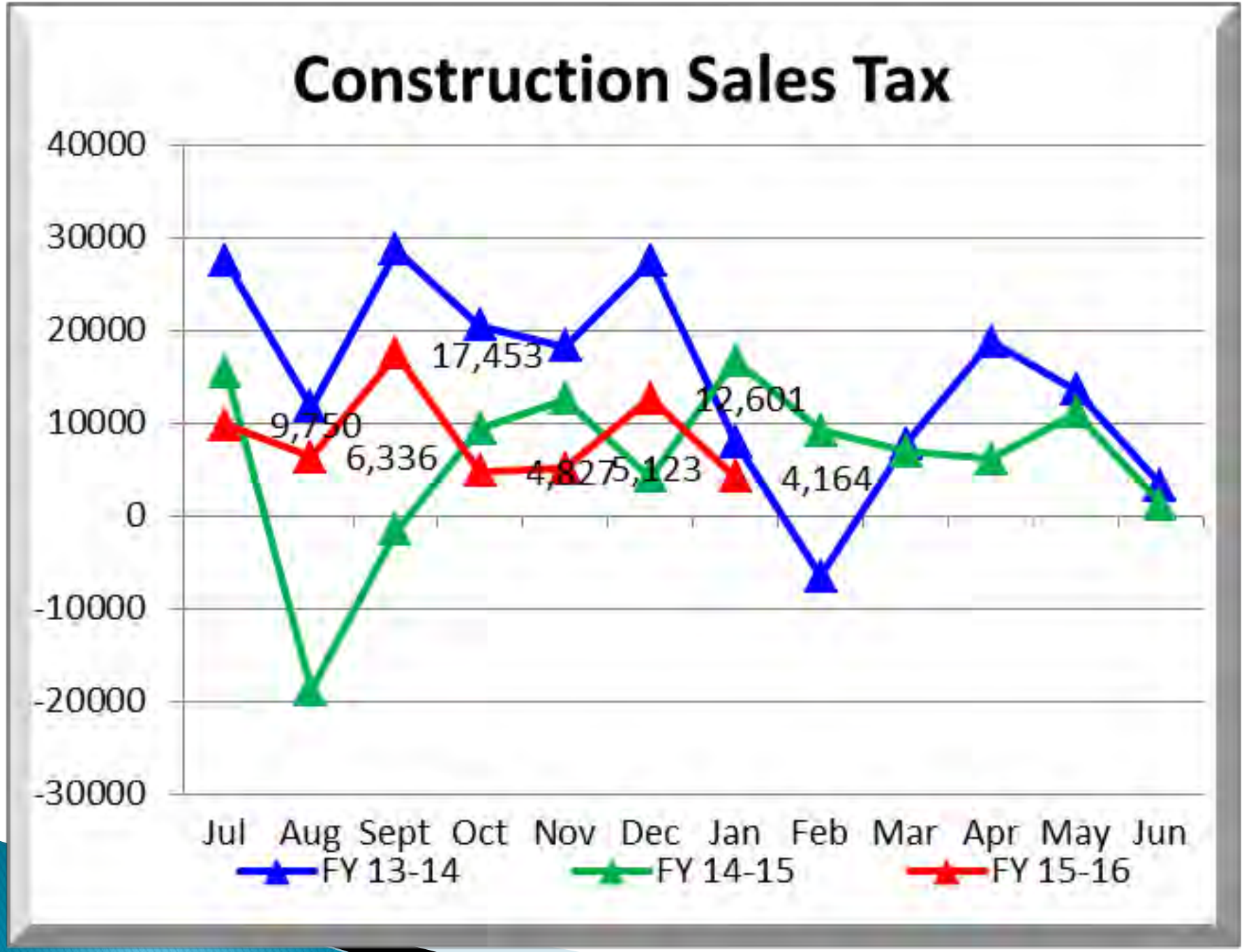
- Operations Fund Balance $5K for JAN, $119K YTD
  - 2015-$15K Jan & 73K YTD
- Food & Bev Fund Balance $4 for Jan 2015, $13K YTD
  - 2015-$3K JAN, $27K YTD

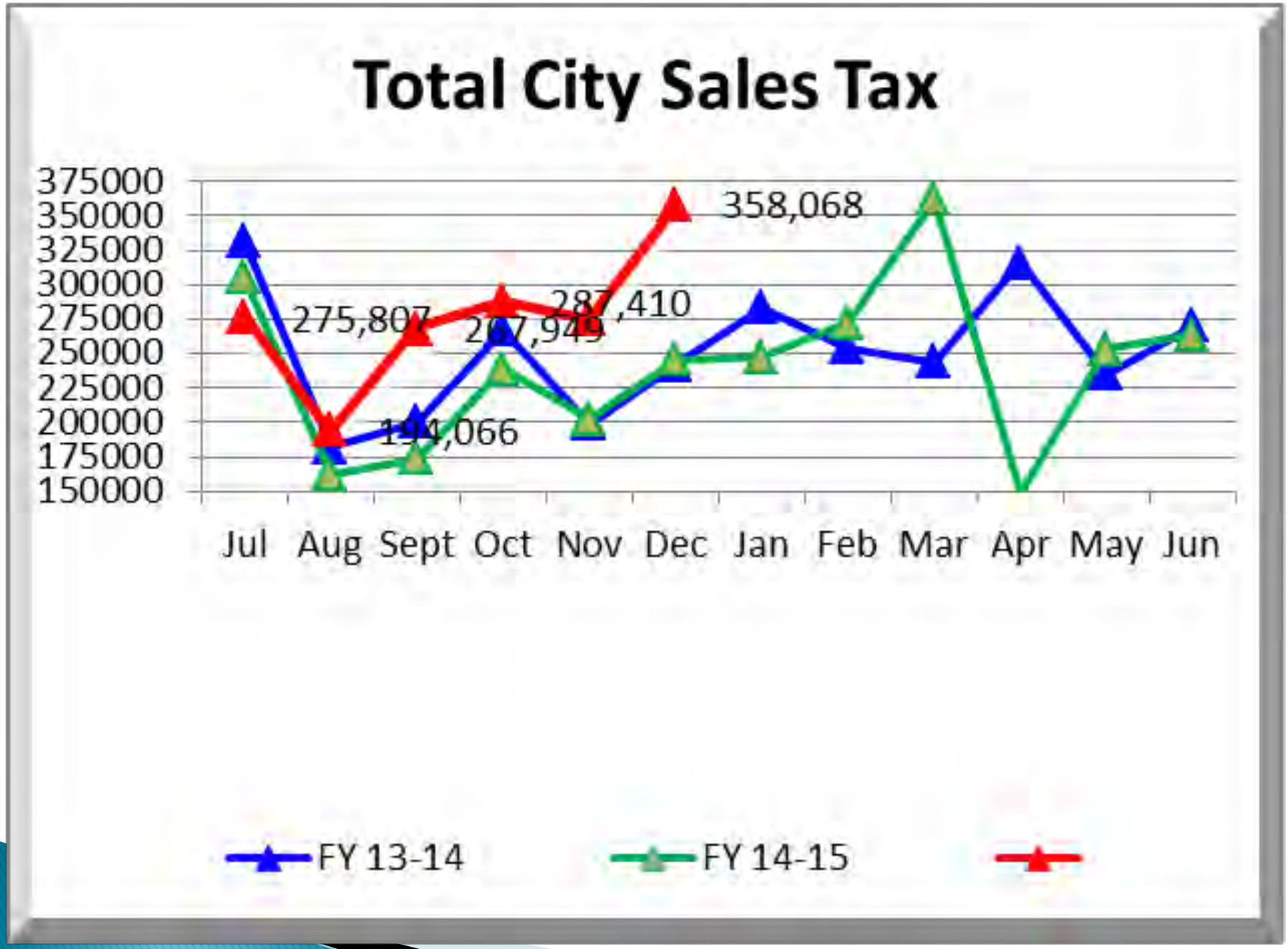
Sales Tax Analysis

City Retail Sales Tax

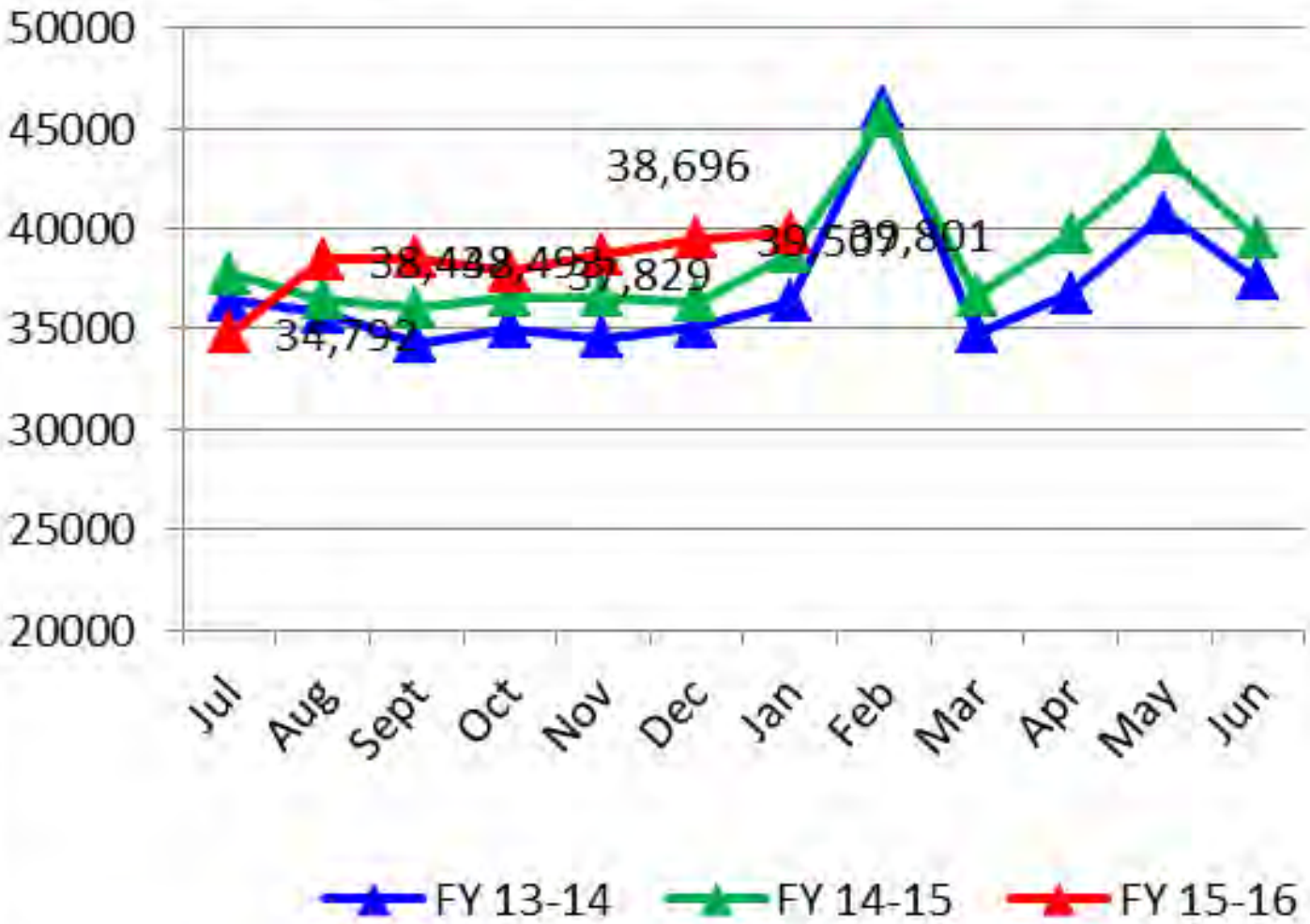



Bed Tax
15000
10000
5000
0
5,668
4,725
4,050
6,080
5,605
5,530
6,171
Jul
Aug
Sept
Oct
Nov
Dec
Jan
Feb
Mar
Apr
May
Jun
FY 13-14
FY 14-15
FY 15-16


Construction Sales Tax
40000
30000
20000
10000
0
-10000
-20000
-30000
17,453
9,750
6,336
4,827
5,123
12,601
4,164
Jul
Aug
Sept
Oct
Nov
Dec
Jan
Feb
Mar
Apr
May
Jun
FY 13-14
FY 14-15
FY 15-16


Total City Sales Tax
375000
350000
325000
300000
275000
250000
225000
200000
175000
150000
358,068
275,807
287,410
267,949
194,066
Jul
Aug
Sept
Oct
Nov
Dec
Jan
Feb
Mar
Apr
May
Jun
FY 13-14
FY 14-15

State Retail Sales Tax Collections



CITY OF BENSON
INTEROFFICE MEMORANDUM

DATE: **March 28, 2016**

TO: **William Stephens, City Manager**

FROM: **Dustin DeSpain, Finance Director**

cc: **Benson City Council Members**

SUBJECT: **City Financial Results for the month of January, 2016**

Cash

- Our unrestricted **cash** balance this month is **$1.6M**. As a comparison, our unrestricted cash position in January of 2015 was **$931K**.

Citywide Results for All Funds

- **Revenues** from all sources were **$947K** for the month, compared with **$948K** for January 2015. Year to Date we show an increase in our overall revenues of **$905K**. This is mainly attributed to the new sales tax increase and retail sales statewide.
- **Personnel** costs were **$364K.** Year to Date our personnel costs city wide have increased **$37K**.
- **Other operating expenditures** were **$254K** for the month. Year to Date we are showing an increase in our expenditures over last year by **$590**.
- **Capital expenditures** year to date are **$561K,** an increase of **$476K** compared with the prior year.
- The **City Wide Net Position** was **$321K** during the month. Year to Date we have a **$645K** net position compared to a net position of **$240K** in the prior year.

General Fund

- **General Fund revenues** were **$511K**, an increase of **$29K** compared to the prior January. Noteworthy increases and decreases YTD include the following:
  - City Sales Tax is up **$397K**
  - Police Revenue is down **$4K**
  - State Sales Tax is up **$9K**
  - State Revenue Sharing is down **$2K**
- **Direct operating expenditures** were **$88K** for January**. Compared to** January 2015 expenditures are up **$337.**
- **Personnel costs** were **$234K**, an increase of **$22K** compared to January 2015. Year to Date, personnel costs are down **$38K**.
- The **General Fund Balance** was **$189K** during the month, an increase of **$7K** compared to January 2015. Year to Date, the General Fund balance is **$297K**.

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Transit Fund

- The **Transit Fund** was **$27K** during the month, and **$57K** YTD.
- The **Budgeted Contribution** from the General Fund for this fiscal year is **$55K.**

Streets Fund

- The **Streets Fund Balance** was **$3K** during the month, and is **$27K** year to date.
- **Gasoline Tax** or HURF monies are up **$913** compared to last year.

Enterprise Funds

- The **Natural Gas Fund** net position was **$120K** for the month.
- The **Water Fund** net position was **$11K** for the month.
- The **Wastewater Fund** net position was **$9K** for the month.
- The **Sanitation Fund** balance was **$2K** for the month.
- The **Airport Fund** balance was **$2K** for the month.
- The **Golf Course Fund** balance was **$9K** for the month.

Summary

The strategies implemented during the budget process are working for the City. We are seeing the City's cash balance rebound. We are seeing revenue from both the State and City improve, as consumers gain more confidence. The 1% sales tax increase has been very beneficial to the City and continues to meet expectations. The City management is watching our costs very closely, as we begin to restore services, in order to insure our reserves build for fiscal year.

General Fund

January 2016 compared to January 2015

2/26/2016

Description	Month of January 2016	Month of January 2015	Month of January Difference	Fiscal Year To Date 2016	Fiscal Year To Date 2015	Fiscal Year To Date Difference
Revenues						
Property Tax	17,084	119,161	(102,077)	146,793	165,450	(18,657)
City Sales Tax	332,232	225,183	107,049	1,902,349	1,505,109	397,240
Bed Tax	6,171	5,799	372	37,833	33,077	4,756
State Sales Tax	39,801	38,778	1,023	267,560	258,500	9,060
Franchise Tax	9,558	14,838	(5,280)	70,535	78,429	(7,894)
Auto Lieu Tax	30,354	9,771	20,583	126,912	119,212	7,700
Business Licenses	475	550	(75)	7,916	6,050	1,866
State Revenue Sharing	51,220	51,449	(229)	358,541	360,495	(1,954)
Property Rentals	9,009	9,113	(104)	32,741	31,805	936
Community Development Fees	2,709	2,359	350	36,570	12,196	24,374
Police Revenue	8,369	1,101	7,268	53,319	57,475	(4,155)
Animal Control Revenue	2,119	1,879	240	18,853	15,444	3,409
Fire Revenue	0	0	0	7	17,227	(17,220)
Library Revenue	901	540	361	4,889	3,771	1,118
Parks Revenue	508	312	196	4,565	6,548	(1,983)
Miscellaneous	911	980	(68)	10,716	9,374	1,343
Total Revenues	**511,422**	**481,812**	**29,610**	**3,080,100**	**2,680,161**	**399,938**
Expenditures						
Administration	47,980	34,663	13,317	224,099	282,947	(58,848)
City Council	1,740	1,929	(189)	19,730	18,452	1,278
Building	12,111	12,057	54	72,049	67,870	4,179
Police	145,584	130,982	14,602	1,062,904	993,567	69,337
Fire	24,225	23,335	890	238,118	240,709	(2,591)
Magistrate	2,271	11,269	(8,998)	31,565	22,842	8,723
Library	11,335	12,509	(1,174)	115,272	106,420	8,852
Parks	15,029	13,470	1,559	120,281	127,822	(7,541)
Finance	13,691	9,298	4,393	119,615	88,578	31,037
Recreation	8,465	4,538	3,927	69,296	53,161	16,135
Community Enrichment	680	1,868	(1,188)	29,775	32,474	(2,699)
Tourism	8,394	11,817	(3,423)	79,154	73,987	5,167
City Attorney	11,261	14,140	(2,879)	107,079	108,006	(927)
City Clerk	9,443	9,245	198	71,528	68,834	2,694
Planning & Zoning	5,048	3,735	1,313	5,048	35,496	(30,448)
Public Works	4,737	4,195	542	4,737	38,406	(33,669)
Debt Service	0	0	0	413,135	414,098	(963)
Total Expenditures	**321,993**	**299,050**	**22,943**	**2,783,385**	**2,773,669**	**9,716**
Net Position	**189,429**	**182,762**	**6,666**	**296,715**	**(93,508)**	**390,222**

City of Benson Comparative Financial Summary - January 2016 to 2015

2/29/2016 — *59% of the fiscal year has elapsed*

Description	Month of January 2016	Month of January 2015	Difference	Fiscal Year to Date through January 2016	Fiscal Year to Date through January 2015	Difference	Percent of Budget Used	2015-16 Budget
Unrestricted Cash - All Funds	**1,561,661.89**							
Revenues from all Sources	947,118	948,014	(896)	6,017,071	5,111,609	905,462	**32%**	18,866,234
Expenditures from all Funds:								
Personnel	**364,286**	**327,654**	36,632	**2,602,401**	**2,601,565**	**836**	**51%**	**5,135,571**
Other Expenditures	**254,486**	**253,896**	590	**1,794,811**	**1,770,698**	**24,113**	**29%**	**6,235,783**
Bond/Debt Payments	**0**	**487**	(487)	**413,135**	**414,098**	**(963)**	**62%**	**669,355**
Capital Expenditures	**6,775**	**57**	6,718	**561,259**	**85,693**	**475,566**	**8%**	**6,825,525**
Total Expenditures	625,548	582,094	43,454	5,371,606	4,872,054	499,552	**28%**	18,866,234
Net Position	*321,570*	*365,920*	*(44,350)*	*645,466*	*239,555*	*405,911*		*0*
General Fund								
Revenues								
Revenues (see Gen. Fund Report for details)	**511,422**	**481,812**	**29,610**	**3,080,100**	**2,680,161**	**399,938**	**41%**	**7,437,903**
Expenditures								
Personnel	234,074	211,467	22,607	1,672,347	1,710,538	(38,191)	**51%**	3,300,178
Other Costs	87,919	87,582	337	697,903	649,033	48,870	**38%**	1,838,770
Contributions to Other Funds	0	0		0	0	0	**0%**	529,600
Contingency Reserves	0	0		0	0	0	**0%**	1,100,000
Debt Service	0	0	0	413,135	414,098	(963)	**62%**	669,355
Total Expenditures	**321,993**	**299,050**	**22,944**	**2,783,385**	**2,773,669**	**9,716**	**37%**	**7,437,903**
Fund Balance	**189,429**	**182,762**	**6,665**	**296,715**	**(93,508)**	**390,222**		**0**
Transit Fund								
Revenues								
Fares	507	549	(42)	3,842	4,593	(751)	**48%**	8,000
Grant Revenue	10,273	12,627	(2,354)	77,051	69,689	7,362	**19%**	416,155
Greyhound Revenue	201	160	41	1,994	1,177	817	**40%**	5,000
Contribution From General Fund	0	0	0	0	0	0	**0%**	54,966
Total Revenues	**10,981**	**13,336**	**(2,355)**	**82,887**	**75,459**	**6,611**	**17%**	**484,121**
Expenditures								
Personnel	8,001	6,733	1,268	61,197	58,901	2,296	**46%**	133,610
Other Costs	29,718	6,194	23,524	78,875	36,670	42,205	**118%**	66,886
Capital Costs	0	0	0		0	0	**0%**	283,625
Total Expenditures	**37,719**	**12,927**	**24,792**	**140,071**	**95,571**	**44,500**	**29%**	**484,121**
Fund Balance	**(26,738)**	**409**	**(27,147)**	**(57,185)**	**(20,112)**	**(37,890)**		**0**

Description	Month of January 2016	Month of January 2015	Month of January Difference	Fiscal Year to Date through January 2016	Fiscal Year to Date through January 2015	Fiscal Year to Date through January Difference	Percent of Budget Used	2015-16 Budget
Capital Projects Fund								
Revenues								
Construction Sales Tax	4,164	16,682	(12,518)	60,254	38,072	22,182	**12%**	500,000
Grant Revenue	0	0	0	0	0	0	**#DIV/0!**	
Hanger Financing	0	0	0	0	0	0	**#DIV/0!**	0
Series 2010 Bond Proceeds	0	0	0	0	0	0	**0%**	284,600
Total Revenues	**4,164**	**16,682**	**(12,518)**	**60,254**	**38,072**	**22,182**	**8%**	**784,600**
Expenditures								
Walmart Payment	0	0	0	0	0	0	**0%**	250,000
Utility Rate Studies	0	0	0	0	0	0	**0%**	15,000
County Dump Trucks	0	0	0	0	0	0	**#DIV/0!**	0
Park Master Plan	0	0	0	0	0	0	**0%**	30,000
UAS Infrastructure Development	0	487	(487)	0	7,732	(7,732)	**0%**	50,000
City Hall Improvements	0	0	0	0	0	0	**0%**	20,000
Airport Hangers	0	0	0	0	0	0	**#DIV/0!**	0
Pavement Management	0	0	0	0	34,676	(34,676)	**0%**	200,000
ATV Gator	0	0	0	0	0	0	**0%**	10,000
Update Lions Park Master Plan	0	0	0	0	0	0	**0%**	9,600
Park, Trails Open Spaces Master Plan	0	0	0	0	0	0	**0%**	15,000
Street Signage Replacement	0	0	0	0	0	0		0
Other Projects	0	0	0	0	6,885	(6,885)		185,000
Total Expenditures	**0**	**487**	**(487)**	**0**	**49,293**	**(49,293)**	**0%**	**784,600**
Fund Balance	**4,164**	**16,195**	**(12,031)**	**60,254**	**(11,221)**	**71,475**		**0**
Streets Fund								
Revenues								
Gasoline Tax	29,349	28,436	913	208,586	201,092	7,494	**56%**	370,990
Lottery	0	0	0	0	0	0	**0%**	0
Series 2010 Bond	0	0	0	0	0	0	**0%**	0
Total Revenues	**29,349**	**28,436**	**913**	**208,586**	**201,092**	**7,494**	**56%**	**370,990**
Expenditures								
Personnel	10,691	12,053	(1,362)	78,529	91,311	(12,782)	**45%**	176,076
Other Costs	15,170	17,748	(2,578)	103,171	99,800	3,371	**53%**	194,914
Pavement Project	0	0	0		0	0	**0%**	0
Total Expenditures	**25,860**	**29,800**	**(3,941)**	**181,701**	**191,111**	**(9,410)**	**49%**	**370,990**
Fund Balance	**3,489**	**(1,364)**	**4,854**	**26,886**	**9,981**	**16,905**		**0**
Impact Fee Fund								
Revenues								
Total Revenues		**0**	0	**0**	**0**	0	**#DIV/0!**	**0**
Total Expenditures	**0**	**0**	0	**0**	**0**	0	**#DIV/0!**	**0**
Fund Balance	**0**	**0**	**0**	**0**	**0**	**0**		**0**

Description	Month of January 2016	Month of January 2015	Month of January Difference	Fiscal Year to Date through January 2016	Fiscal Year to Date through January 2015	Fiscal Year to Date through January Difference	Percent of Budget Used	2015-16 Budget
Grants Fund								
Total Revenues	**6,928**	**2,040**	4,888	**627,973**	**5,820**	622,153	**12%**	**5,400,000**
Total Expenditures	**2,000**	**57**	1,943	**527,835**	**7,751**	520,084	**10%**	**5,400,000**
Fund Balance	**4,928**	**1,983**	**2,945**	**100,138**	**(1,931)**	**102,069**		**0**
Fire Pension Fund								
Revenues								
Contribution from State Fund	0	0	0	5,125	6,423	(1,298)	**85%**	6,000
Contribution from Fire, Inc.	292	1,122	(830)	1,111	1,819	(708)	**93%**	1,200
Contribution from General Fund	0	0	0	0	0	0	**0%**	23,800
Interest Income	0	0	0	0	0	0	**0%**	5,000
Total Revenues	**292**	**1,122**	**(830)**	**6,236**	**8,242**	**(2,006)**	**17%**	**36,000**
Expenditures								
Pension Payments	2,800	2,200	600	18,600	15,400	3,200	**52%**	36,000
Total Expenditures	**2,800**	**2,200**	**600**	**18,600**	**15,400**	**3,200**	**52%**	**36,000**
Fund Balance	**(2,508)**	**(1,078)**	**(1,430)**	**(12,364)**	**(7,158)**	**(5,206)**		**0**
Enterprise Funds								
Natural Gas Fund								
Revenues								
Gas Revenues	146,584	162,091	(15,507)	458,678	476,136	(17,458)	**50%**	909,500
Series 2010 Bond Proceeds	0	0	0	0	0	0	**0%**	130,000
Total Revenues	**146,584**	**162,091**	**(15,507)**	**458,678**	**476,136**	**(17,458)**	**44%**	**1,039,500**
Expenditures								
Personnel	19,742	19,956	(214)	160,972	151,228	9,744	**45%**	354,533
Gas Purchased	0	0	0	54,196	95,430	(41,234)	**14%**	400,000
Other	6,527	14,542	(8,015)	54,832	69,006	(14,174)	**35%**	154,967
Capital Projects	0	0	0	0	0	0	**0%**	130,000
Total Expenditures	**26,269**	**34,498**	**(8,229)**	**270,000**	**315,664**	**(45,664)**	**26%**	**1,039,500**
Net Position	**120,314**	**127,593**	**(7,279)**	**188,678**	**160,472**	**28,206**		**0**
Water Fund								
Revenues								
Revenues	55,252	58,698	(3,446)	397,732	417,638	(19,906)	**53%**	752,000
Series 2010 Bond Proceeds	0	0	0	0	0	0	**0%**	25,000
Total Revenues	**55,252**	**58,698**	**(3,446)**	**397,732**	**417,638**	**(19,906)**	**51%**	**777,000**
Expenditures								
Personnel	30,740	26,565	4,175	221,231	206,390	14,841	**62%**	353,988
Other	13,735	18,131	(4,396)	117,337	104,879	12,458	**34%**	343,012
Capital Projects	0	0	0	0	0	0	**0%**	80,000
Total Expenditures	**44,475**	**44,696**	**(221)**	**338,569**	**311,269**	**27,300**	**44%**	**777,000**
Net Position	**10,777**	**14,002**	**(3,225)**	**59,163**	**106,369**	**(47,206)**		**0**

Description	Month of January 2016	Month of January 2015	Month of January Difference	Fiscal Year to Date through January 2016	Fiscal Year to Date through January 2015	Fiscal Year to Date through January Difference	Percent of Budget Used	2015-16 Budget
Wastewater Fund								
Revenues								
Revenues	57,510	58,927	(1,417)	402,328	430,123	(27,795)	**55%**	737,000
Whetstone Fees	0	0	0	0	0	0	**0%**	12,000
Series 2010 Bond	0	0	0	0	0	0		90,000
Total Revenues	**57,510**	**58,927**	**(1,417)**	**402,328**	**430,123**	**(27,795)**	**48%**	**839,000**
Expenditures								
Personnel	23,902	18,218	5,684	158,792	147,951	10,841	**48%**	330,024
Other	24,982	25,482	(500)	137,766	124,039	13,727	**33%**	418,976
Capital Projects	0	0	0	0	0	0	**0%**	90,000
Whetstone Fees	0	0	0		0	0	**#DIV/0!**	0
Total Expenditures	**48,884**	**43,700**	**5,184**	**296,558**	**271,990**	**24,568**	**35%**	**839,000**
Net Position	**8,626**	**15,227**	**(6,601)**	**105,770**	**158,133**	**(52,363)**		**0**
Sanitation Fund								
Total Revenues	**50,036**	**52,228**	(2,192)	**346,350**	**368,154**	(21,804)	**55%**	**635,000**
Expenditures								
Personnel	1,952	1,687	265	14,290	13,460	830	**56%**	**25,599**
Other	46,181	48,178	(1,997)	277,574	286,568	(8,994)	**46%**	**609,401**
Total Expenditures	**48,133**	**49,865**	(1,732)	**291,864**	**300,028**	(8,164)	**46%**	**635,000**
Net Position	**1,903**	**2,363**	**(460)**	**54,486**	**68,126**	**(13,640)**		**0**
Airport Fund								
Revenues								
Business Revenue	1,446	0	1,446	1,996	1,532	464	**10%**	20,000
Insurance Recoveries	0	0			0	0		0
Contribution from General Fund	0	0	0	0	0	0	**0%**	100,800
Total Revenues	**1,446**	**0**	**1,446**	**1,996**	**1,532**	**464**	**2%**	**120,800**
Total Expenditures	**3,081**	**4,486**	**(1,405)**	**46,397**	**29,507**	**16,890**	**38%**	**120,800**
Net Position	**(1,636)**	**(4,486)**	**2,850**	**(44,402)**	**(27,975)**	**(16,427)**		**0**

Description	Month of January 2016	Month of January 2015	Month of January Difference	Fiscal Year to Date through January 2016	Fiscal Year to Date through January 2015	Fiscal Year to Date through January Difference	Percent of Budget Used	2015-16 Budget
San Pedro Golf Course								
Revenues								
Golf Operations	46,300	53,400	(7,100)	208,631	278,639	(70,008)	**38%**	543,366
Food & Beverage	26,855	19,242	7,613	135,323	130,541	4,782	**44%**	306,500
Contribution from General Fund	0	0	0	0	0	0	**0%**	91,454
AGS Donations	0	0	0	0	0	0		0
Total Revenues	**73,155**	**72,642**	**513**	**343,953**	**409,180**	**(65,227)**	**37%**	**941,320**
Expenditures								
Golf Operations								
Personnel	11,986	8,538	3,448	80,980	45,380	35,600	**49%**	164,584
Other Costs	7,298	8,726	(1,428)	48,398	61,324	(12,926)	**37%**	132,146
Total Golf Operations	**19,284**	**17,264**	**2,020**	**129,378**	**106,704**	**22,674**	**44%**	**296,730**
Maintenance								
Personnel	11,090	13,012	(1,922)	75,118	109,217	(34,099)	**52%**	145,617
Other Costs	6,173	7,628	(1,455)	90,200	107,795	(17,595)	**57%**	157,312
Total Maintenance	**17,263**	**20,640**	**(3,377)**	**165,318**	**217,012**	**(51,694)**	**55%**	**302,929**
Food & Beverage								
Personnel	12,106	9,425	2,681	78,944	67,189	11,755	**52%**	151,362
Other Costs	10,903	12,999	(2,096)	69,561	91,247	(21,686)	**52%**	132,999
Total Food & Beverage	**23,010**	**22,424**	**586**	**148,504**	**158,436**	**(9,932)**	**52%**	**284,361**
Capital Projects	4,775	0	4,775	33,424	28,649	4,775	**58%**	57,300
Total Expenditures	**64,332**	**60,328**	**4,004**	**476,625**	**510,801**	**(34,176)**	**51%**	**941,320**
Net Position	**8,823**	**12,314**	**(3,491)**	**(132,672)**	**(101,621)**	**(31,051)**		**0**
Totals for all Enterprise Funds								
Total Revenues	**383,982**	**404,586**	**(20,604)**	**1,951,036**	**2,102,763**	**(151,727)**	**45%**	**4,352,620**
Expenditures								
Personnel	**111,521**	**97,401**	**13,854**	**790,328**	**740,815**	**49,513**	**52%**	**1,525,707**
Other	**118,879**	**140,172**	**(21,027)**	**896,261**	**969,795**	**(73,534)**	**36%**	**2,469,613**
Capital Projects	**4,775**	**0**	**4,775**	**33,424**	**28,649**	**4,775**	**9%**	**357,300**
Total Expenditures	**235,175**	**237,573**	**(2,398)**	**1,720,013**	**1,739,259**	**(19,246)**	**40%**	**4,352,620**
Net Position	**148,808**	**167,013**	**(18,205)**	**231,023**	**363,504**	**(132,481)**		**0**