City of Benson
City Council Communication

Regular Meeting **March 25, 2013**

To: Mayor and Council Agenda Item # 8

From: Jim Cox, Finance Director and Megan Moreno, Deputy Finance Director

Subject:

Review of City Finances with emphasis on February, 2013 financial results, the City's financial position at February 28, 2013 and discussion of expected future net revenue streams

Discussion:

Staff will present the attached power point slide show to summarize the results of City operations and the City's financial position at February 28, 2013. The presentation will also include a short discussion of anticipated future revenue streams.

Staff Recommendation:

Information only

Benson

Arizona

Founded in 1880

Gateway to the San Pedro Valley

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FINANCIAL HIGHLIGHTS
FEBRUARY, 2013

Citywide Financial Highlights

Cash

- Cash is +$90K at $1.8M
- Bond Proceeds are $1.4M

Fund Balances

- +$88K for February
- -$180K YTD

Trends

- Overall performance down slightly from prior year.

Citywide Financial Results

Revenues

- Feb Rev. $824K,-$106K comp. to 2012
- -$97K Grants, -$14K Construction Sales Tax, +$27K Gas Revenue

Personnel

- $385K for Feb, +$8K comp. to 2012
- $3.3 Million YTD

Other Costs

- $351K for Feb, -$179K comp to 2012
- $3.7 Million YTD, -$173K comp to 2012

General Fund

Revenues

- $383K for Feb, +$3K compared to 2012
- $2.9M YTD, +$61K compared to 2012

Expenditures

- Personnel $242K, +$6K comp. to 2012
- Other costs $99K, -$42K comp. to 2012

Fund Balance

- +$42K for Feb
- -$196K YTD

Enterprise Funds

Gas

- +$54K for Feb vs 2012
- +$88K YTD

Water

- -$8K for Feb vs 2012
- +$74K YTD

Wastewater

- -$.6K for Feb, -$42K YTD
- Whetstone Fees $70K YTD

Golf Course

Financial

- +$10K for Feb, -$10K YTD
- YTD turnaround of +$74K

Operations

- Restaurant new Hours & new Menu
- Golf Course operations are excellent

Trends

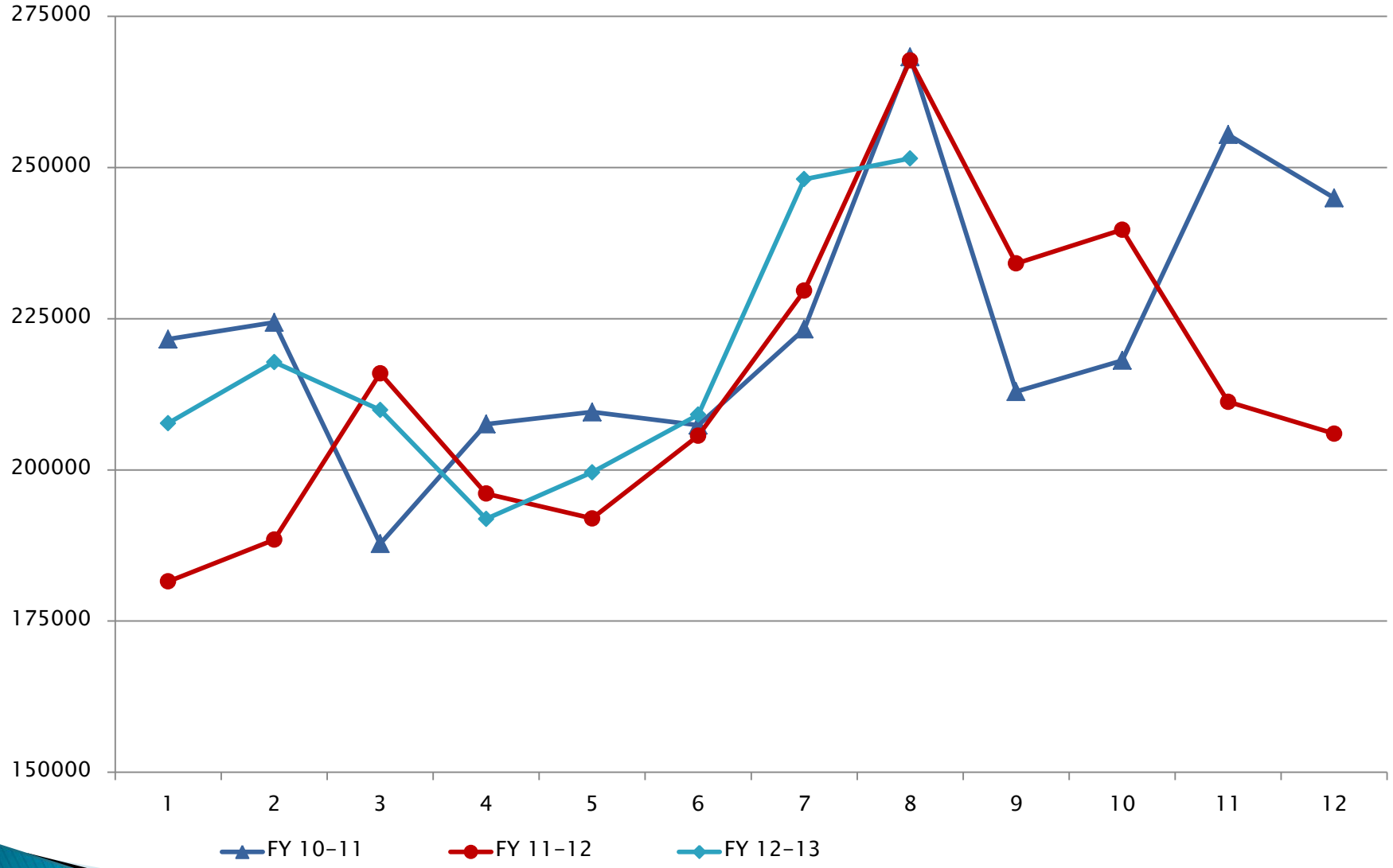
- Membership continued expansion
- Reputation is being enhanced

SUMMARY

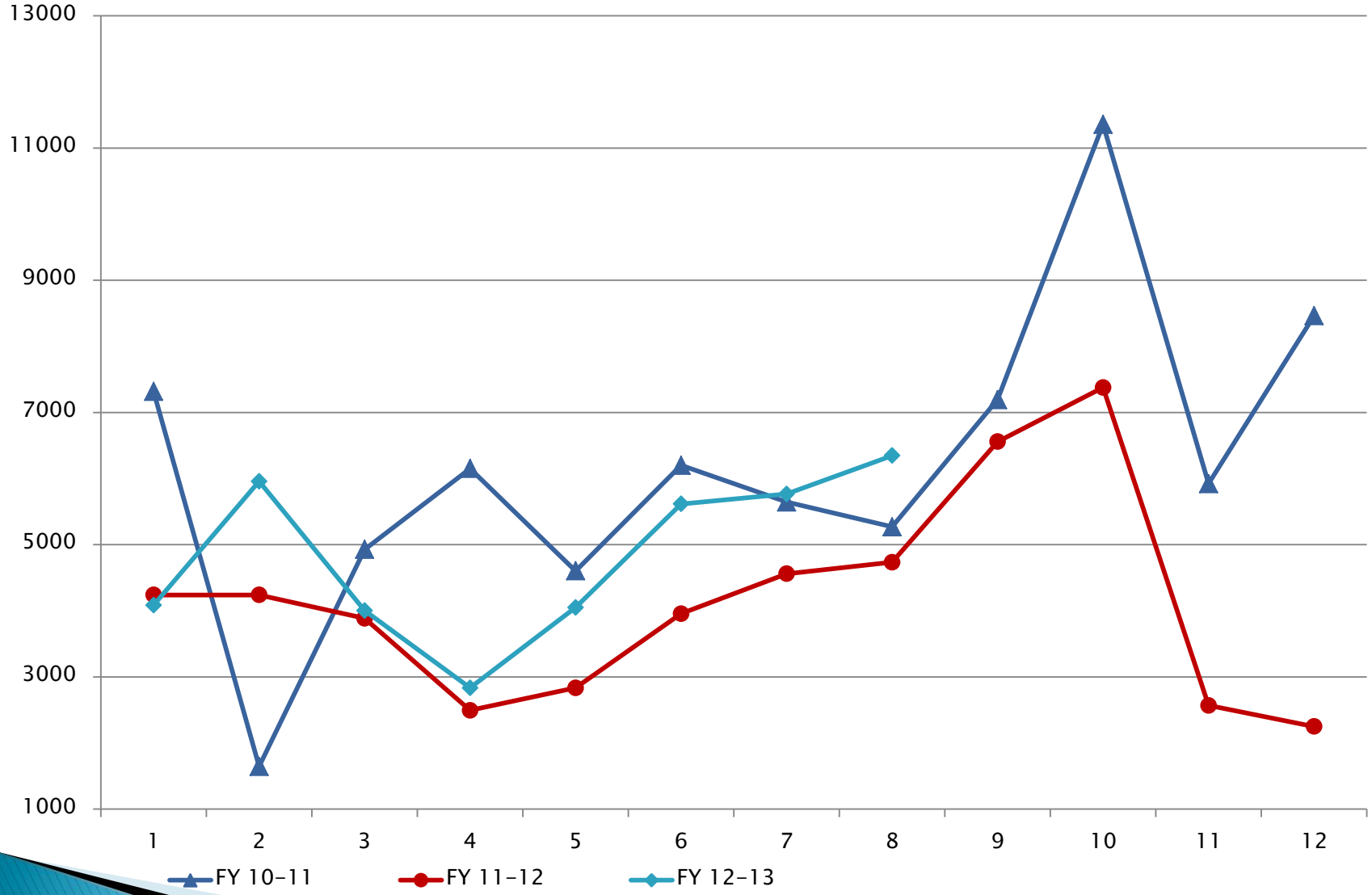
- State tax collections are steady
- City YTD tax collections improving
- Golf course on positive financial trend
- Cash flow beginning to loosen
- Overall, City financial performance is slightly below recent years
- 2013-2014 cash flow will be a challenge
- City remains sound financially under current conditions. Further economic downturn could affect soundness.

Sales Tax Analysis

General Fund Sales Tax



Bed Tax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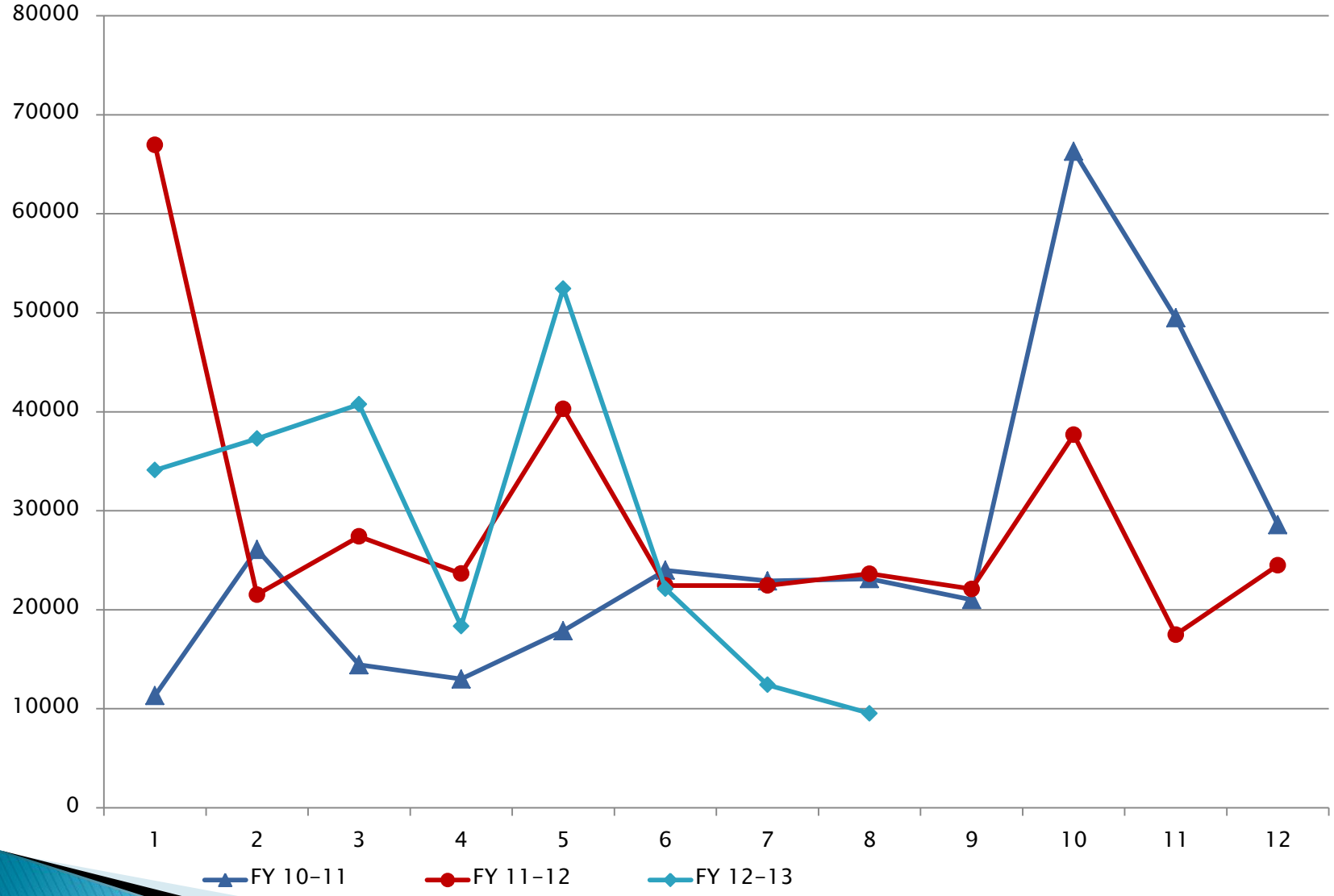
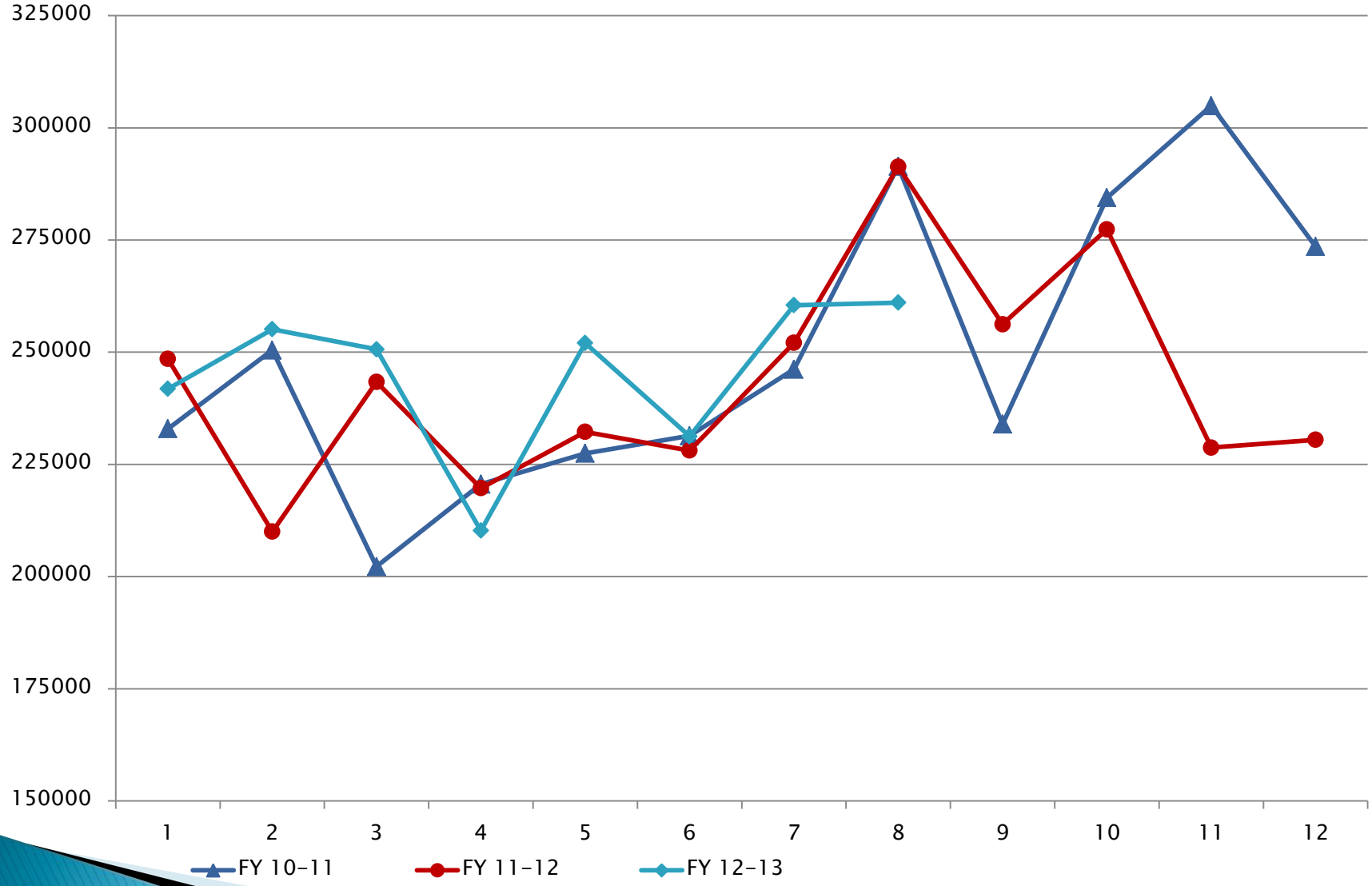
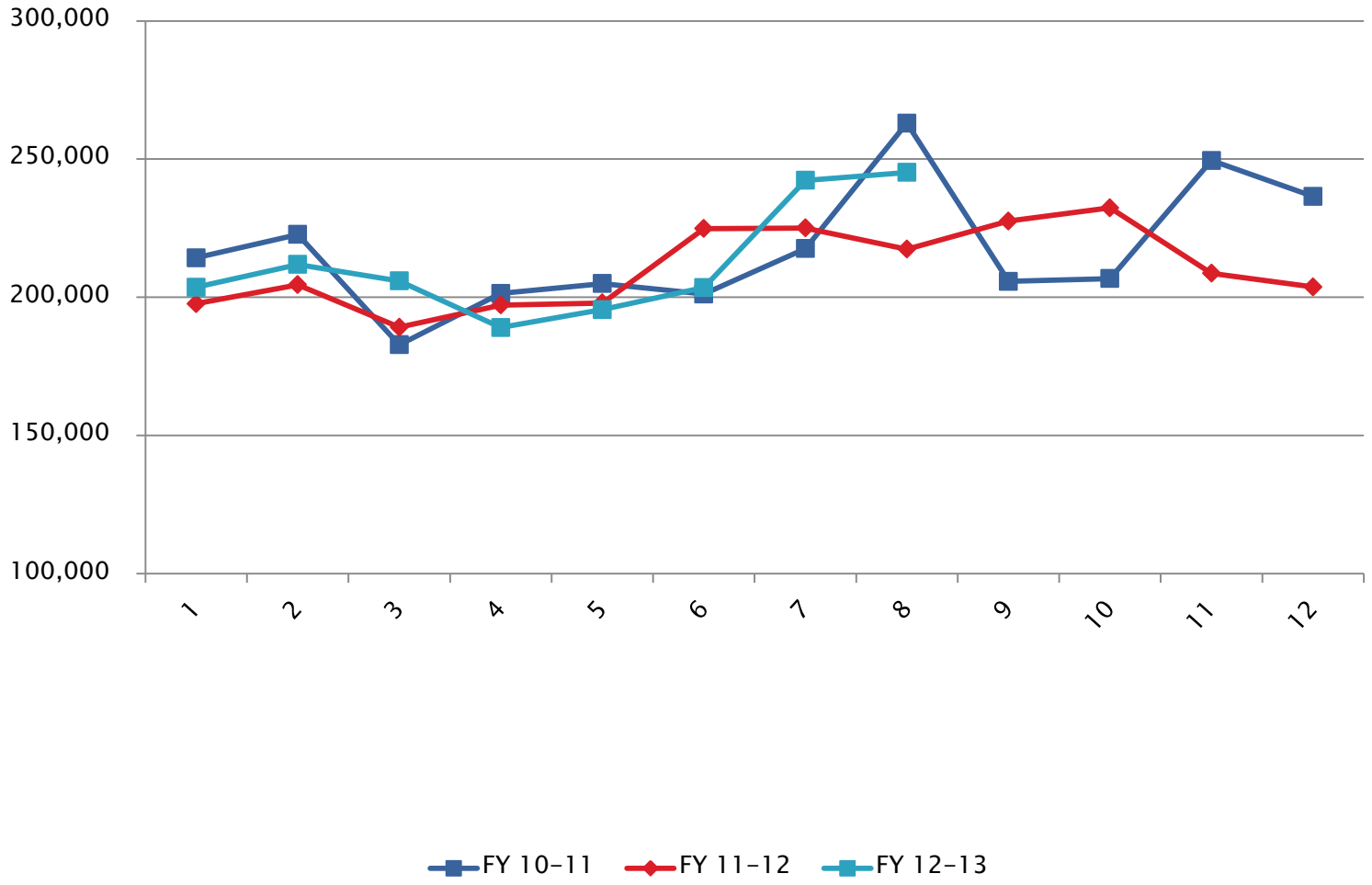
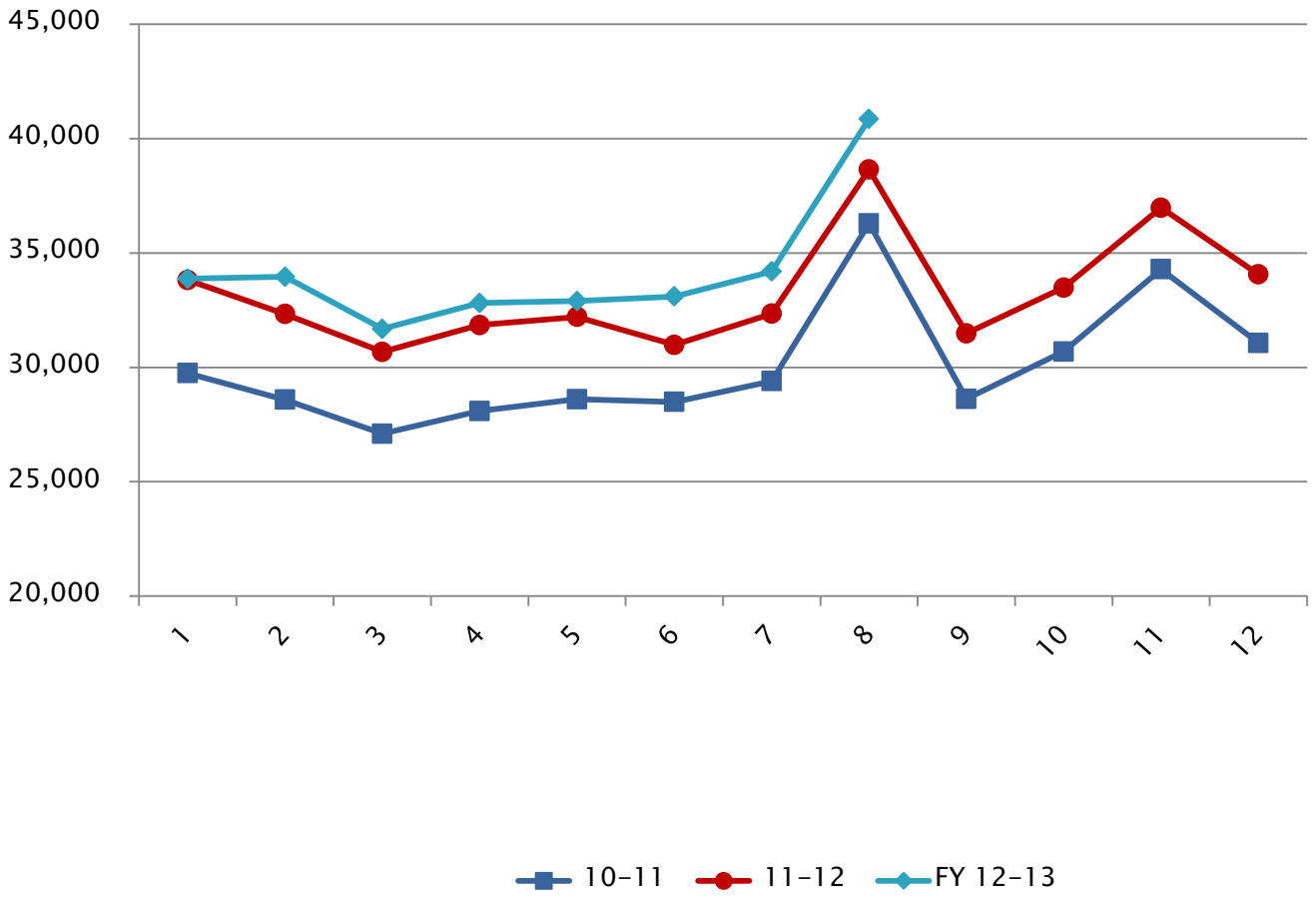
Construction Sales Tax



Total City Sales Tax



City Retail Sales Tax Collections



State Retail Sales Tax Collections