City of Benson
City Council Communication

Regular Meeting **February 25, 2013**

To: Mayor and Council Agenda Item # 6

From: Jim Cox, Finance Director
Megan Moreno, Deputy Finance Director

Subject:

Review of City Finances with emphasis on January, 2013 financial results, the City's financial position at January 31, 2013 and discussion of expected future net revenue streams

Discussion:

Staff will present the attached power point slide show to summarize the results of City operations and the City's financial position at January 31, 2013. The presentation will also include a short discussion of anticipated future revenue streams.

Staff Recommendation:

Information only

Benson

Arizona

Founded in 1880

Gateway to the San Pedro Valley

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FINANCIAL HIGHLIGHTS
JANUARY, 2013

Citywide Financial Highlights

Cash

- Cash is +$283K at $1.7M
- Bond Proceeds are $1.4M

Fund Balances

- +$139K for January
- -$268K YTD

Trends

- Overall performance down slightly from prior year.

Citywide Financial Results

Revenues

- Jan Rev. $1.202M,+$235K comp. to 2012
- +$191K Grants, +$17K Sales Tax, +$28K Property Tax, -$34K Gas Revenue

Personnel

- $407K for Jan, +$28K comp. to 2012
- $3.0 Million YTD

Other Costs

- $656K for Jan, +$221K comp to 2012
- $3.5 Million YTD, +$164K comp to 2012

General Fund

Revenues

- $446K for Jan, +$41K compared to 2012
- $2.6M YTD, +$59K compared to 2012

Expenditures

- Personnel $262K, +$24K comp. to 2012
- Other costs $108K, +$16K comp. to 2012

Fund Balance

- +$76K for Jan
- -$238K YTD

Enterprise Funds

Gas

- +$58K for Jan vs 2012
- +$27K YTD

Water

- +$13K for Jan vs 2012
- +$80K YTD

Wastewater

- -$6K for Jan, -$41K YTD
- Whetstone Fees $70K YTD

Golf Course

Financial

- +$6K for Jan, -$20K YTD
- YTD turnaround of +$83K

Operations

- Restaurant new Hours & new Menu
- Golf Course operations are excellent

Trends

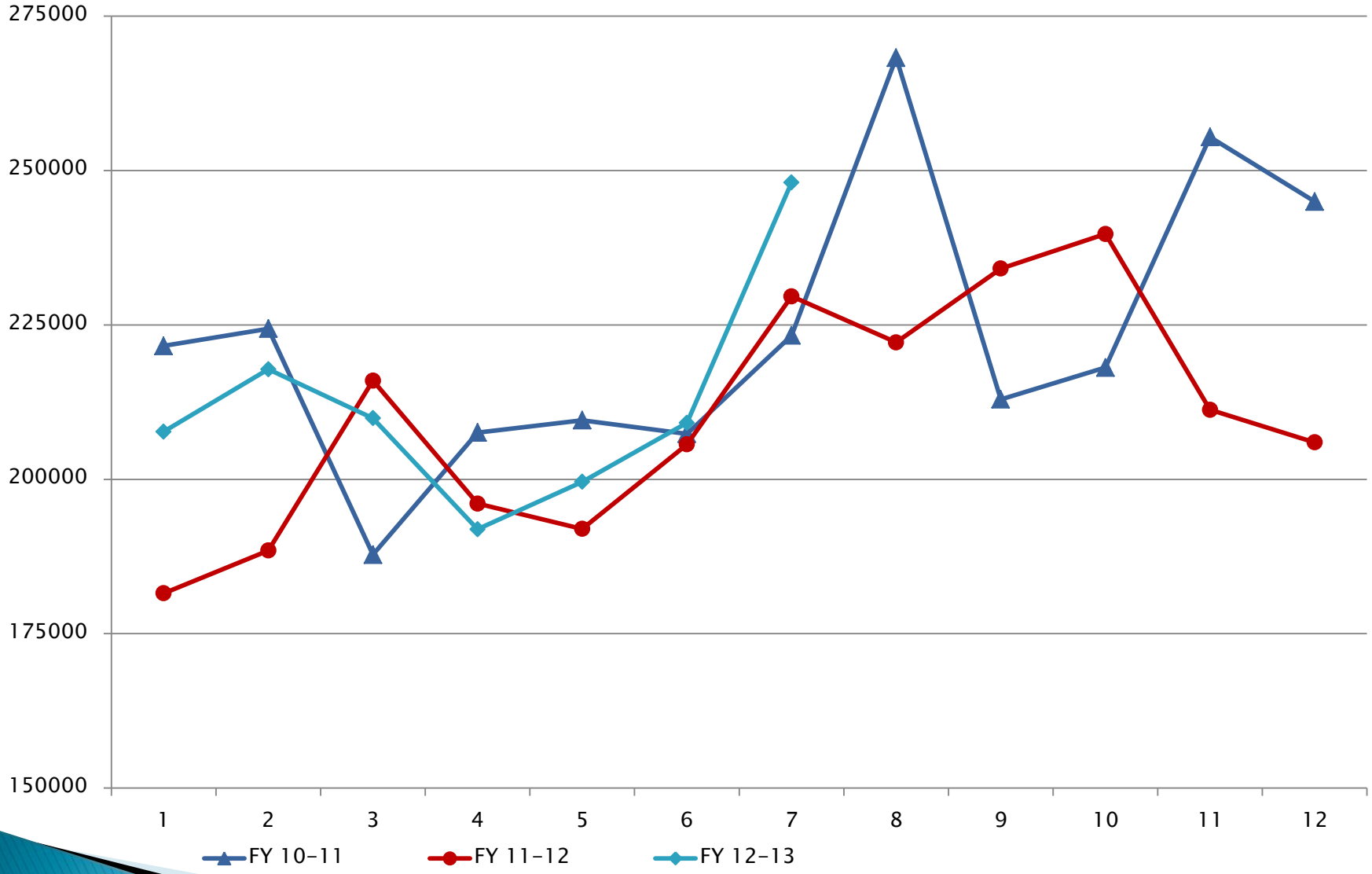
- Membership continued expansion
- Reputation is being enhanced

SUMMARY

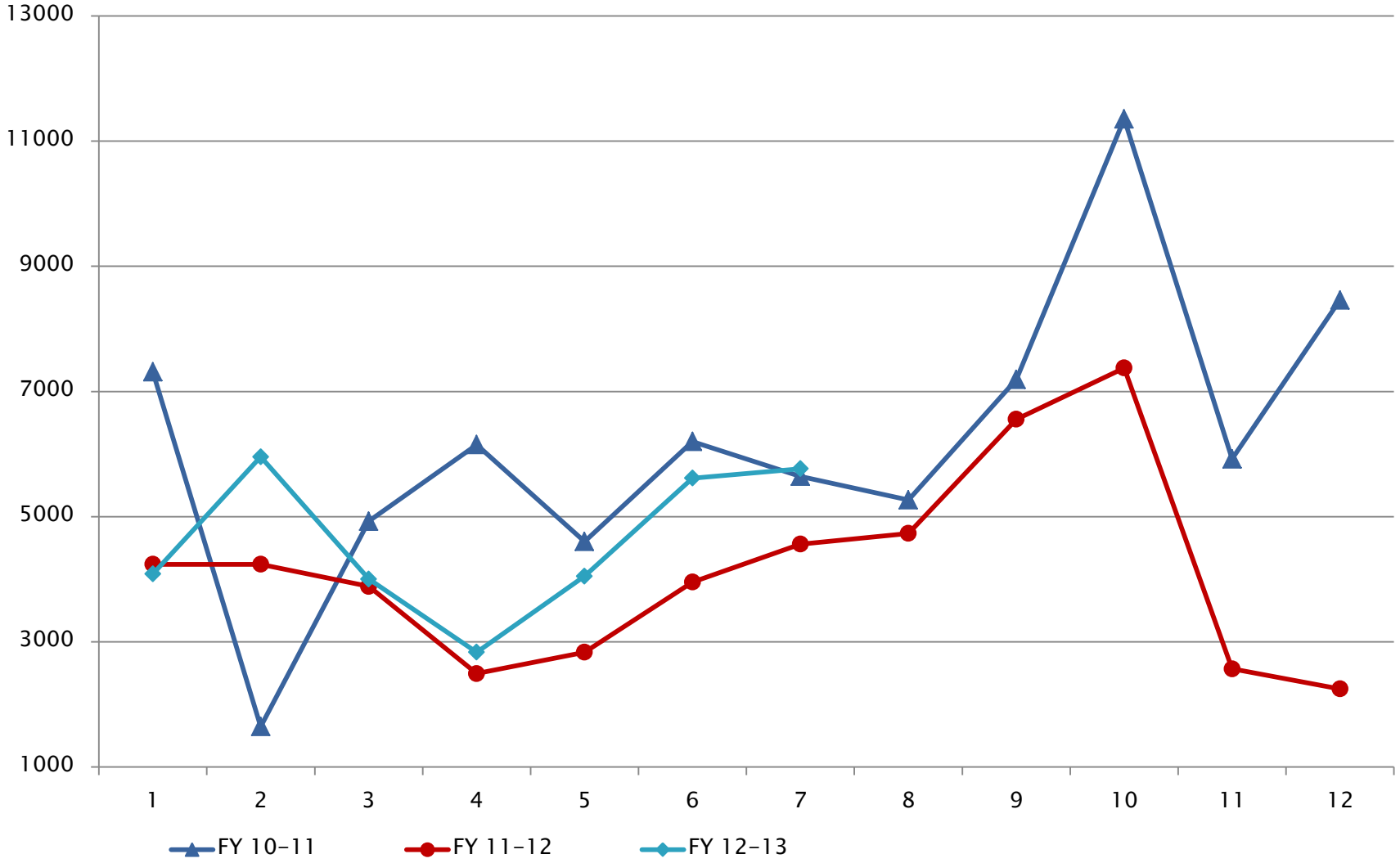
- State tax collections are steady
- City YTD tax collections improving
- Golf course on positive financial trend
- Cash flow beginning to loosen
- Overall, City financial performance is slightly below recent years
- 2013-2014 cash flow will be a challenge
- City remains sound financially under current conditions. Further economic downturn could affect soundness.

Sales Tax Analysis

General Fund Sales Tax



Bed Tax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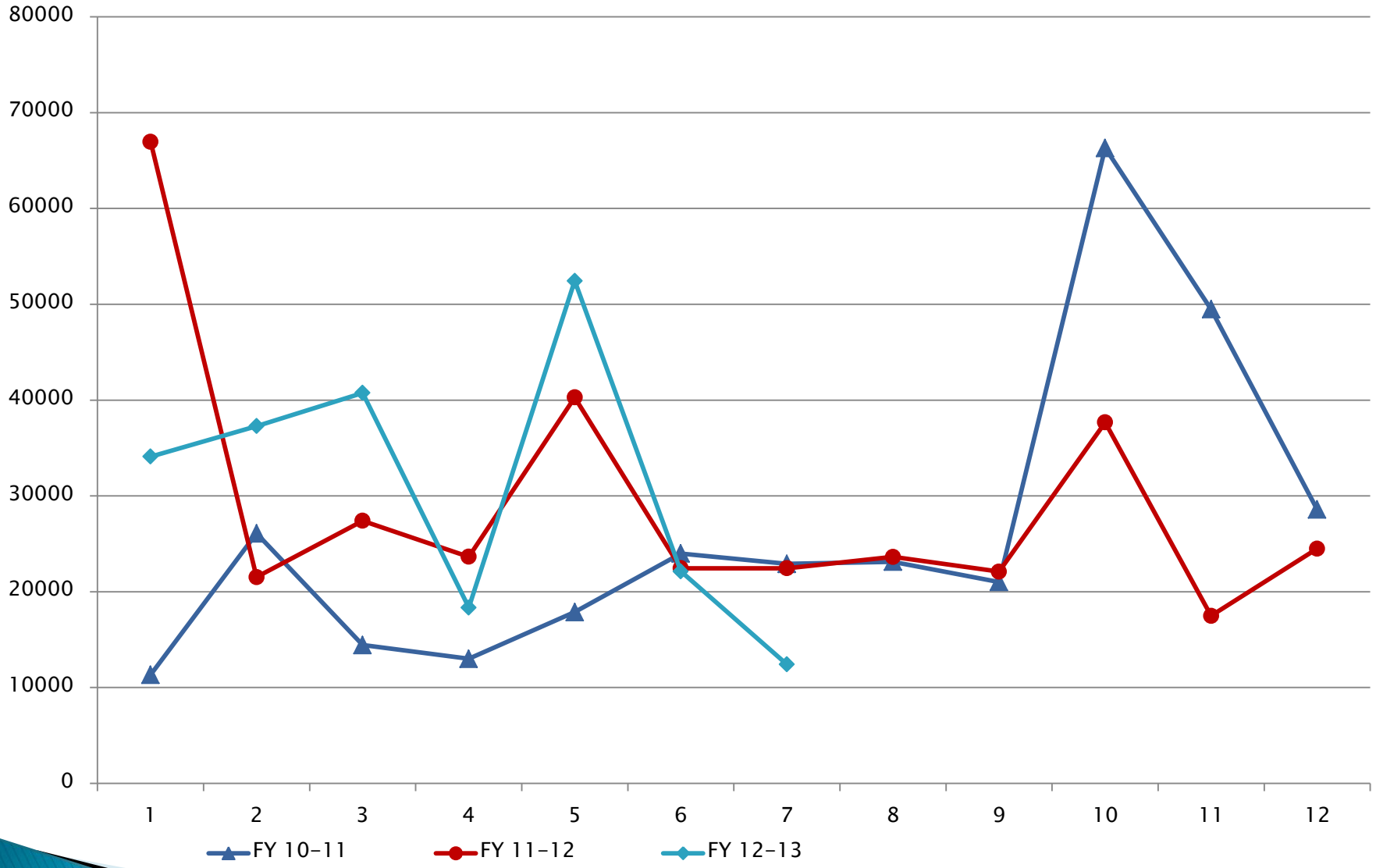
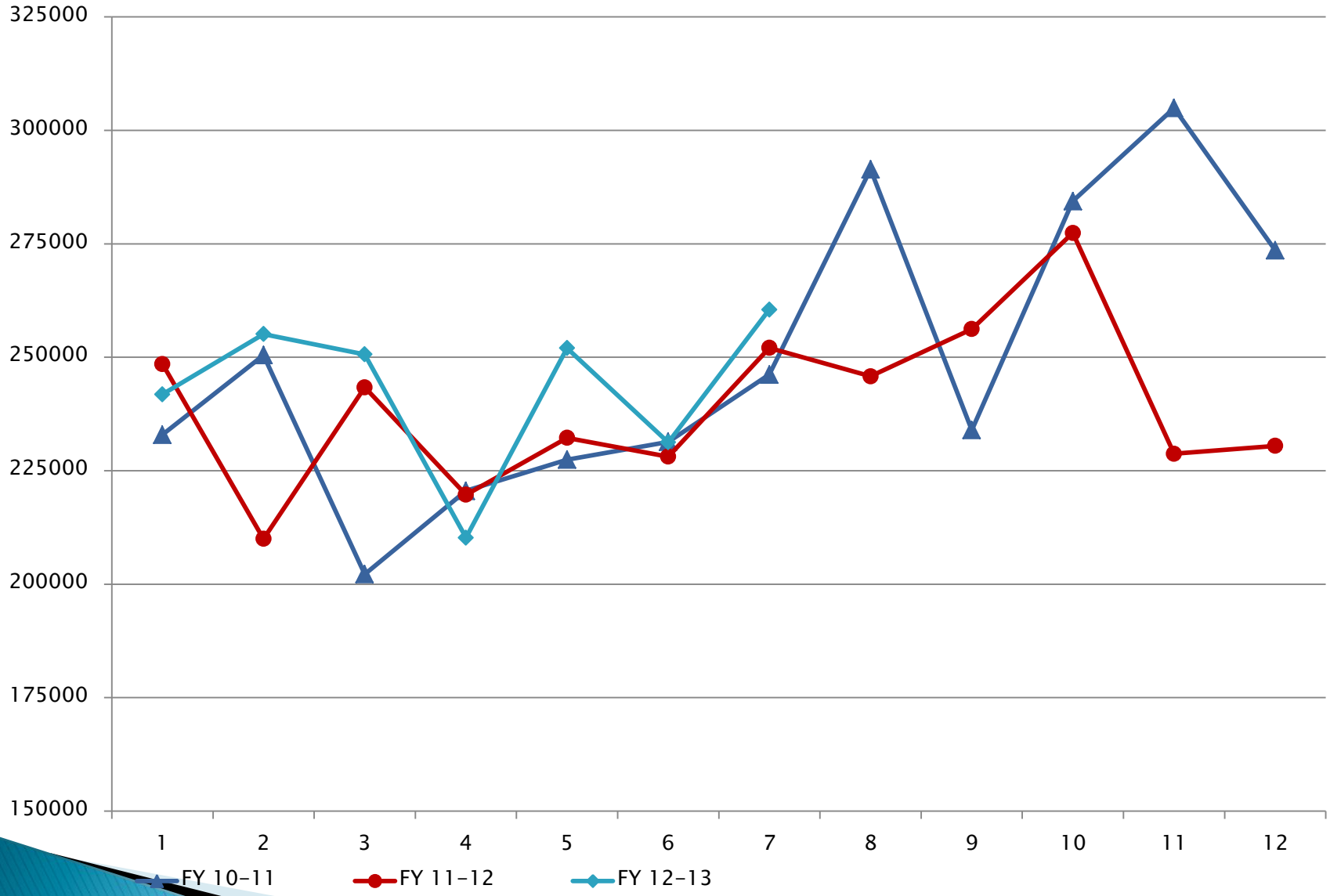
FY 12-13

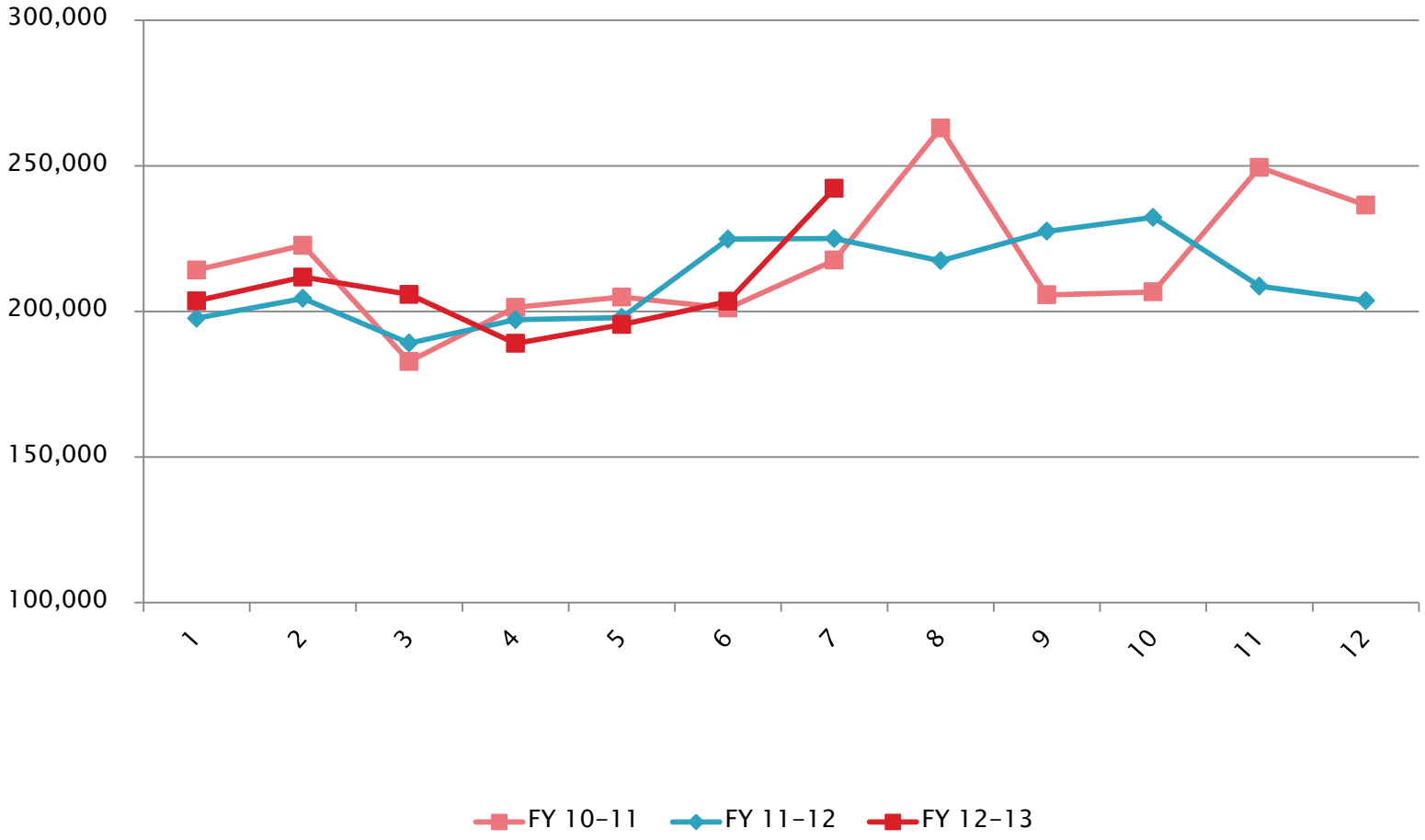
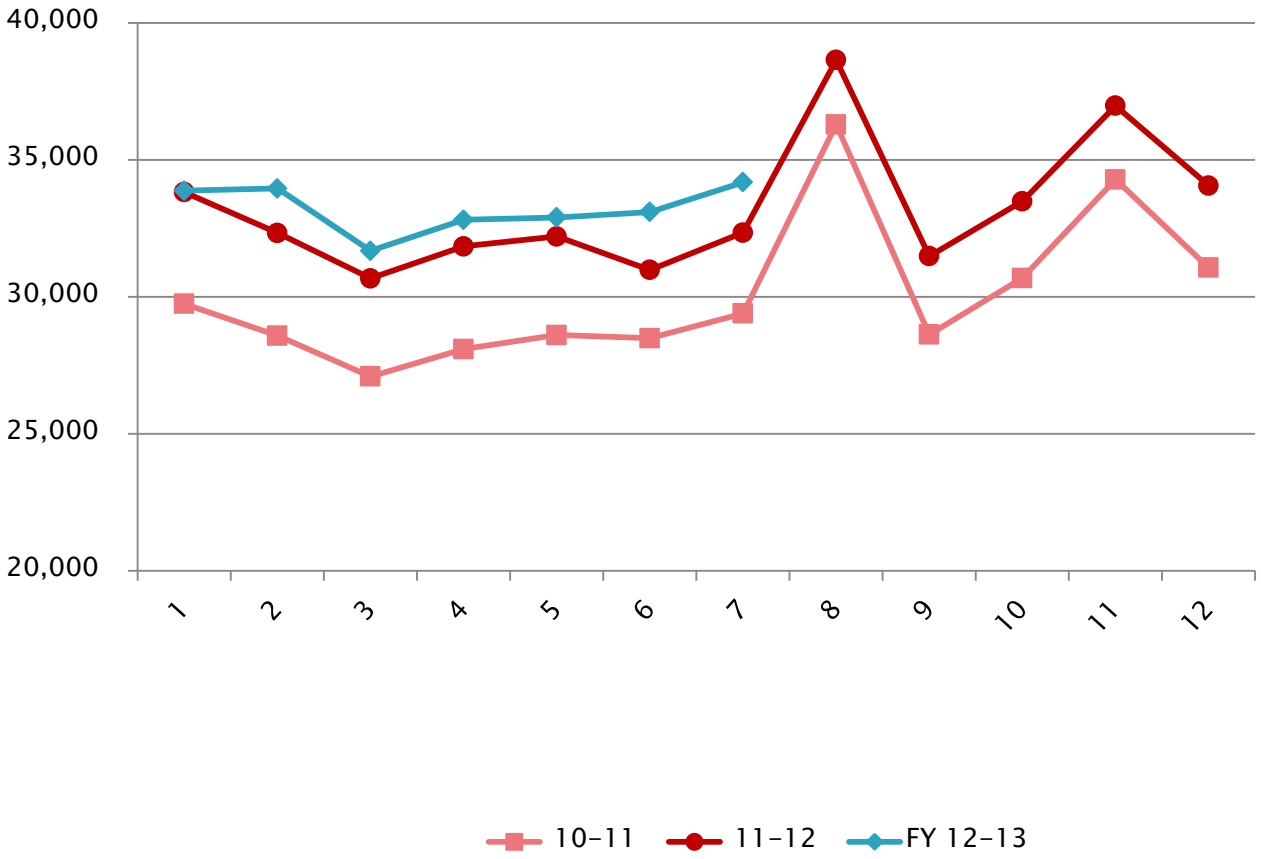
Construction Sales Tax



Total City Sales Tax



City Retail Sales Tax Collections



State Retail Sales Tax Collections